



London and St. Thomas Residential Market Activity and MLS® Home Price Index Report March 2022



Prepared for the London and St. Thomas Association of REALTORS® by the Canadian Real Estate Association

Actual	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	1,049	-13.6	37.5	41.4	-6.8	48.0	47.1
Dollar Volume	\$864,327,936	11.8	152.4	191.5	128.9	363.9	404.8
New Listings	1,544	4.4	35.7	49.8	19.5	13.4	11.1
Active Listings	664	20.5	-47.6	-42.5	-42.9	-74.4	-76.6
Sales to New Listings Ratio ¹	67.9	82.1	67.0	72.0	87.2	52.1	51.3
Months of Inventory ²	0.6	0.5	1.7	1.6	1.0	3.7	4.0
Average Price	\$823,954	29.4	83.6	106.2	145.7	213.5	243.1
Median Price	\$780,000	30.0	85.7	106.1	155.7	229.1	249.8
Sale to List Price Ratio ³	120.3	115.1	104.2	104.0	102.2	97.5	97.6
Median Days on Market	7.0	6.0	6.0	8.0	12.0	31.0	30.0

Year-to-date	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	2,398	-7.3	25.9	38.6	2.3	46.0	38.0
Dollar Volume	\$1,956,973,305	21.3	130.5	185.5	160.0	372.3	377.9
New Listings	3,234	5.1	12.4	26.5	9.1	-3.7	-13.5
Active Listings ⁴	446	-5.3	-60.4	-57.3	-61.6	-81.2	-82.7
Sales to New Listings Ratio ⁵	74.1	84.0	66.2	67.7	79.0	48.9	46.5
Months of Inventory ⁶	0.6	0.5	1.8	1.8	1.5	4.3	4.5
Average Price	\$816,086	30.8	83.1	106.0	154.0	223.4	246.4
Median Price	\$773,500	31.1	84.1	108.4	166.7	234.5	259.8
Sale to List Price Ratio ⁷	120.8	113.8	103.5	103.3	101.1	97.5	97.4
Median Days on Market	7.0	6.0	8.0	9.0	15.0	32.0	32.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

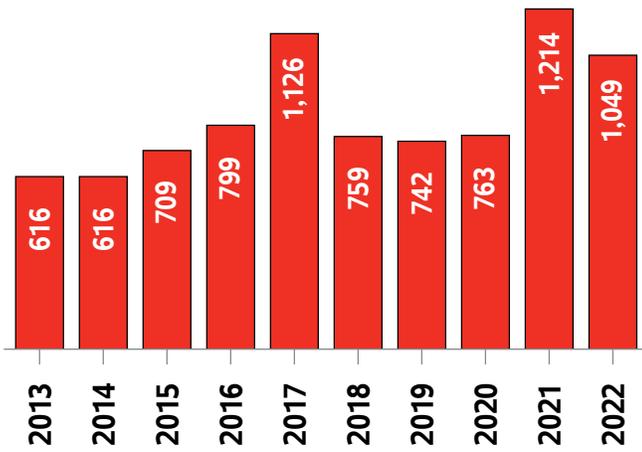
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

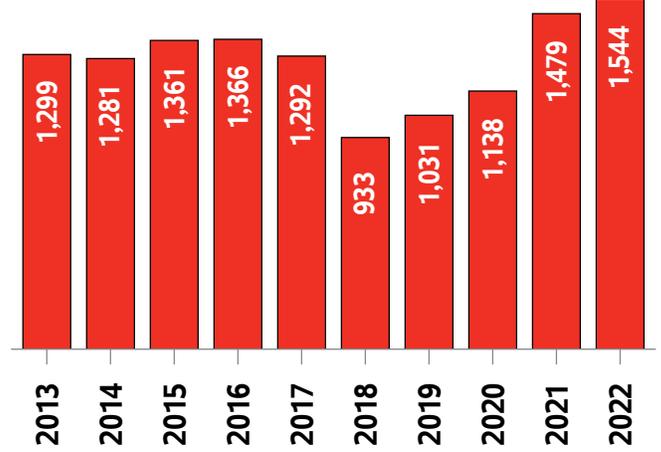
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

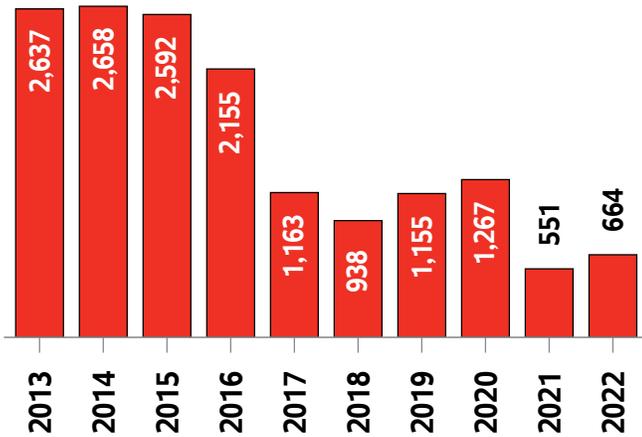
Sales Activity (March only)



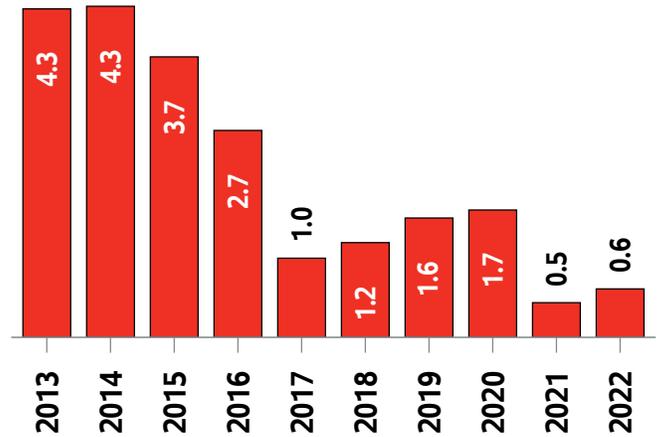
New Listings (March only)



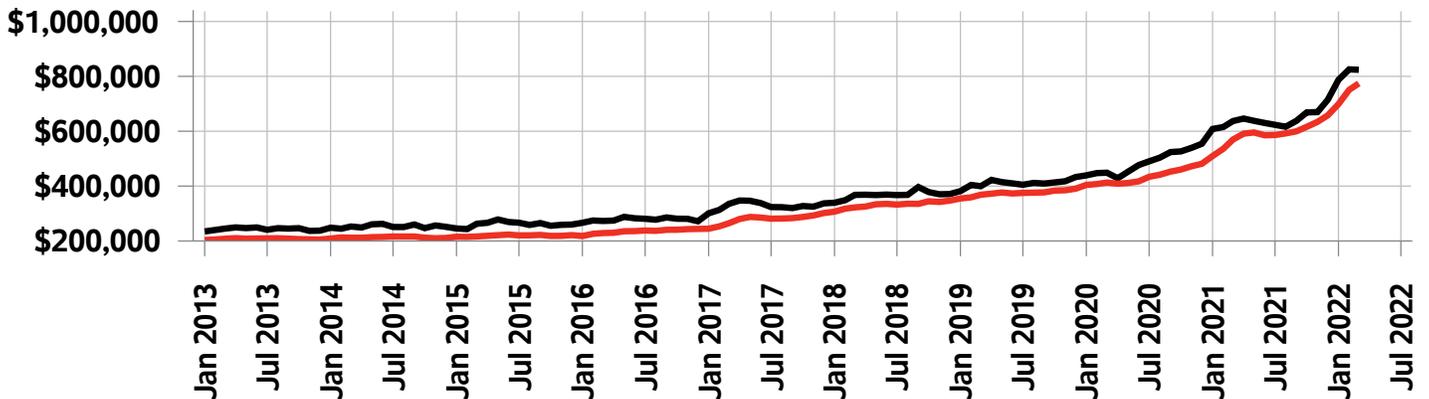
Active Listings (March only)



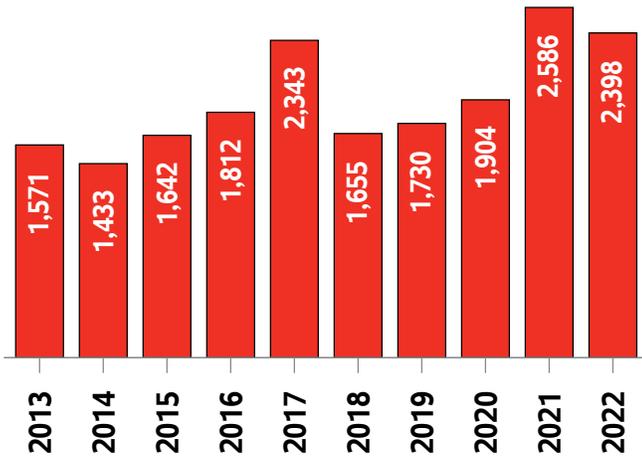
Months of Inventory (March only)



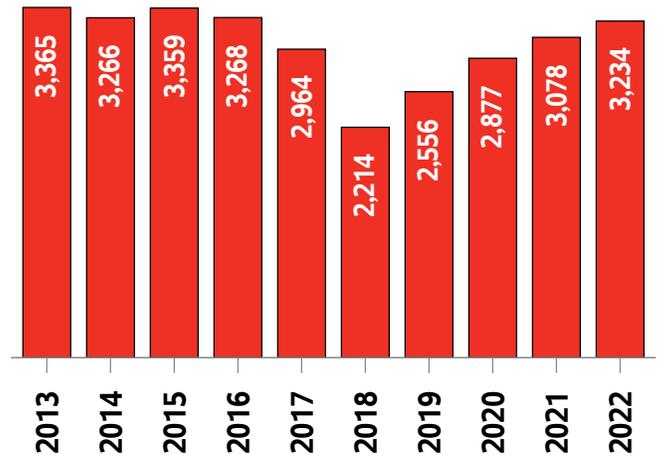
MLS® HPI Composite Benchmark Price and Average Price



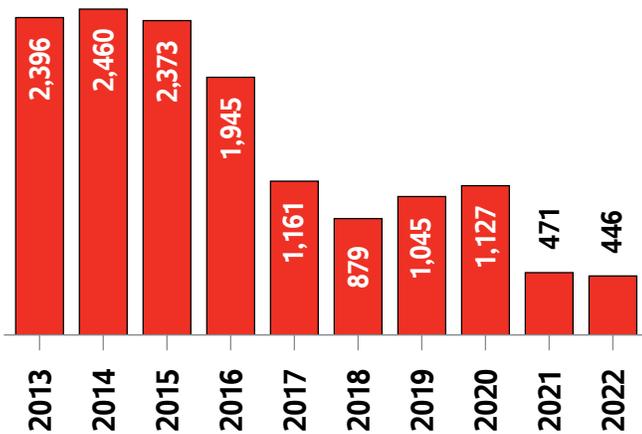
Sales Activity (March Year-to-date)



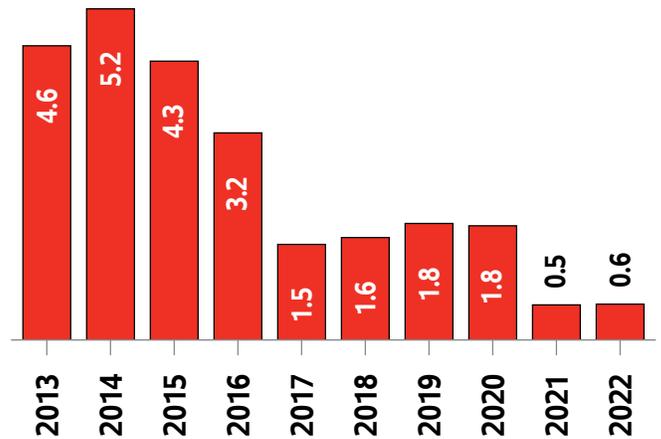
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	756	-14.4	35.2	35.5	-15.5	36.2	32.4
Dollar Volume	\$676,095,386	10.0	149.5	180.2	106.8	327.1	359.4
New Listings	1,083	-0.9	23.6	33.0	6.7	0.7	-2.1
Active Listings	466	17.7	-55.9	-52.1	-46.3	-76.2	-79.1
Sales to New Listings Ratio ¹	69.8	80.8	63.8	68.6	88.2	51.6	51.6
Months of Inventory ²	0.6	0.4	1.9	1.7	1.0	3.5	3.9
Average Price	\$894,306	28.4	84.5	106.8	144.8	213.5	247.0
Median Price	\$825,500	26.8	83.4	107.1	150.2	229.2	241.8
Sale to List Price Ratio ³	120.0	115.3	104.2	103.3	102.6	97.7	97.6
Median Days on Market	7.0	6.0	7.0	8.0	10.0	26.0	29.0

Year-to-date	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	1,708	-10.3	27.0	32.2	-6.9	33.1	24.3
Dollar Volume	\$1,526,643,688	17.5	132.7	175.5	138.4	336.2	336.8
New Listings	2,301	1.6	7.7	14.9	0.0	-11.7	-21.6
Active Listings ⁴	324	-4.4	-65.4	-62.8	-63.0	-81.8	-84.1
Sales to New Listings Ratio ⁵	74.2	84.1	62.9	64.5	79.8	49.2	46.8
Months of Inventory ⁶	0.6	0.5	2.1	2.0	1.4	4.2	4.4
Average Price	\$893,819	31.0	83.3	108.4	156.1	227.6	251.4
Median Price	\$825,119	28.9	79.4	107.5	159.6	234.1	258.7
Sale to List Price Ratio ⁷	120.7	113.8	103.2	102.6	101.3	97.5	97.5
Median Days on Market	7.0	6.0	8.0	9.0	13.0	29.0	31.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

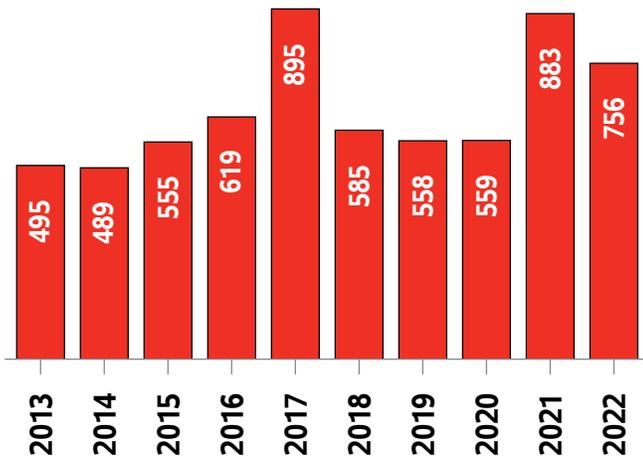
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

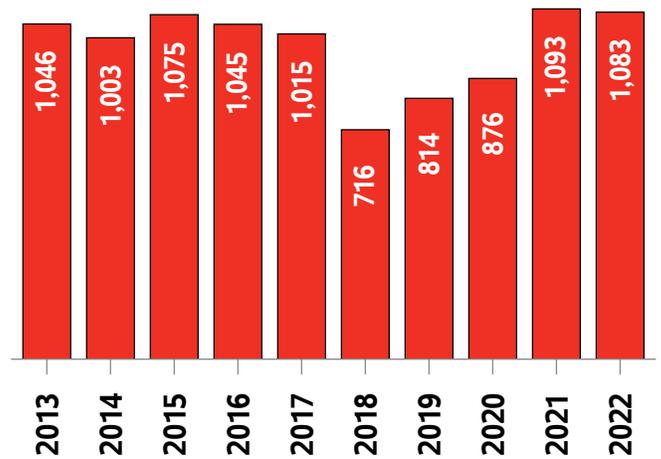
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

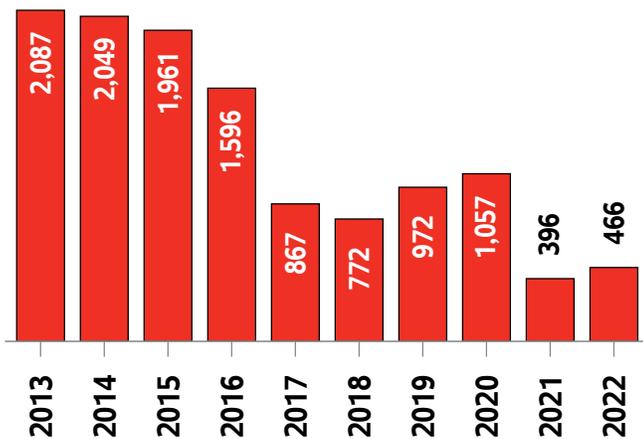
Sales Activity (March only)



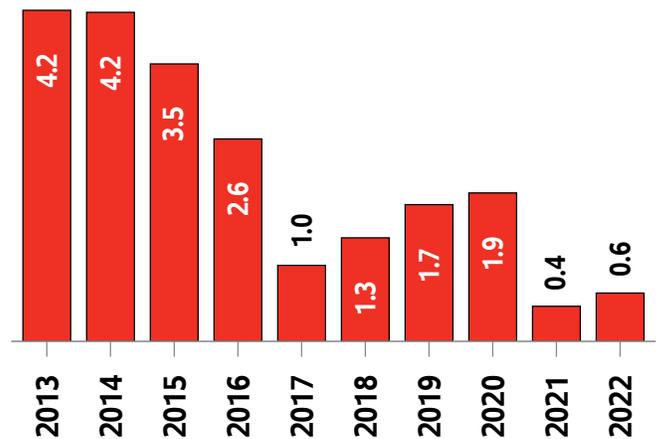
New Listings (March only)



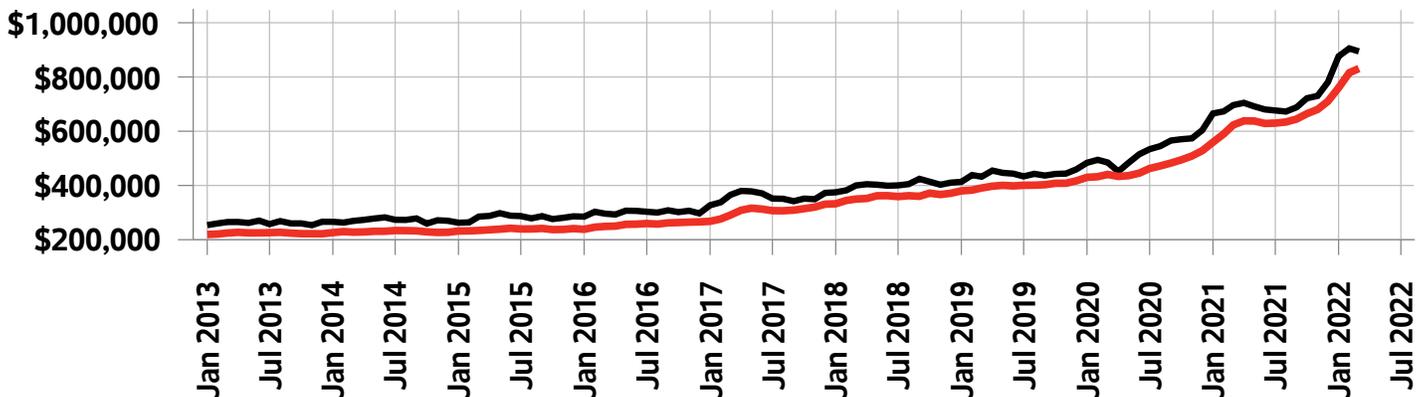
Active Listings (March only)



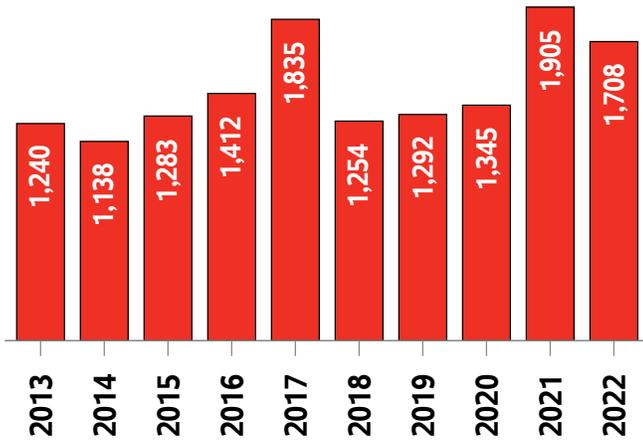
Months of Inventory (March only)



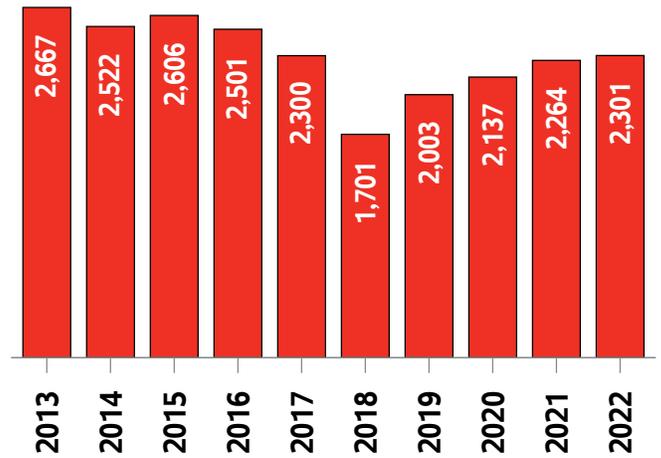
MLS® HPI Single Family Benchmark Price and Average Price



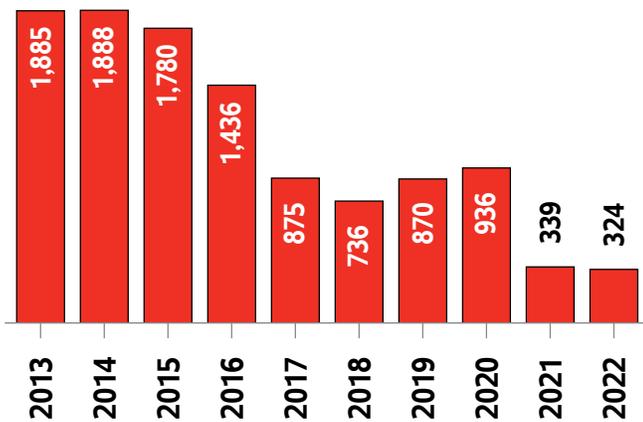
Sales Activity (March Year-to-date)



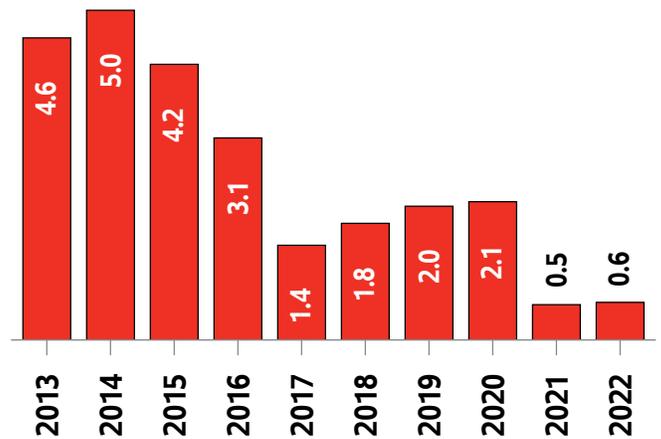
New Listings (March Year-to-date)



Active Listings ¹(March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	140	-19.5	40.0	53.8	6.1	70.7	59.1
Dollar Volume	\$96,906,237	9.9	168.1	211.2	223.5	515.0	536.3
New Listings	238	18.4	66.4	114.4	65.3	68.8	54.5
Active Listings	103	94.3	47.1	45.1	8.4	-63.9	-65.1
Sales to New Listings Ratio¹	58.8	86.6	69.9	82.0	91.7	58.2	57.1
Months of Inventory²	0.7	0.3	0.7	0.8	0.7	3.5	3.4
Average Price	\$692,187	36.6	91.5	102.3	205.0	260.2	299.9
Median Price	\$675,000	34.7	98.2	98.5	208.2	287.9	322.1
Sale to List Price Ratio³	123.0	117.0	106.1	108.7	102.0	97.6	97.6
Median Days on Market	7.0	6.0	5.0	6.0	14.5	37.0	31.0

Year-to-date	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	342	2.4	38.5	60.6	14.8	80.0	54.1
Dollar Volume	\$231,541,215	39.6	158.8	231.1	247.2	540.3	508.2
New Listings	484	23.2	54.1	79.9	44.5	25.1	9.0
Active Listings⁴	57	50.0	5.6	5.6	-35.7	-78.4	-79.2
Sales to New Listings Ratio⁵	70.7	85.0	78.7	79.2	89.0	49.1	50.0
Months of Inventory⁶	0.5	0.3	0.7	0.8	0.9	4.2	3.7
Average Price	\$677,021	36.3	86.9	106.2	202.5	255.7	294.8
Median Price	\$660,000	38.9	88.6	119.8	202.8	282.6	317.1
Sale to List Price Ratio⁷	125.3	117.6	105.9	107.2	101.4	97.5	97.5
Median Days on Market	6.0	6.0	6.0	6.0	15.0	38.0	32.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

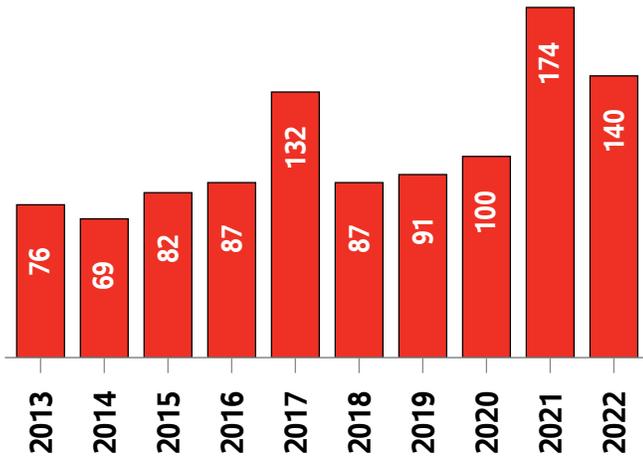
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

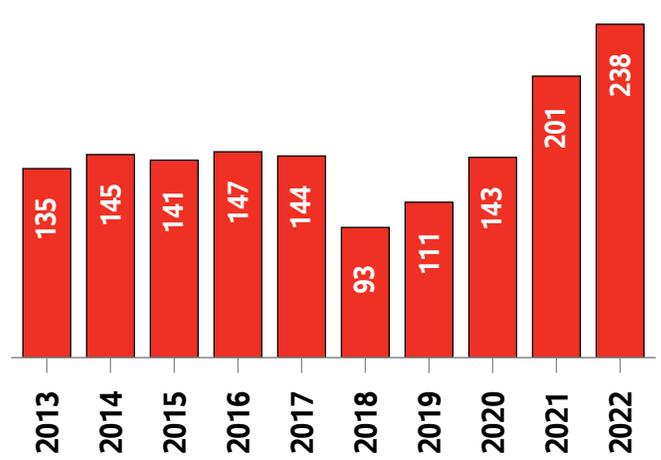
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

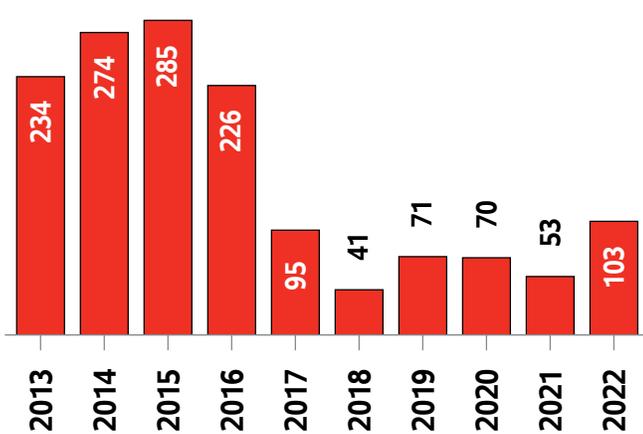
Sales Activity (March only)



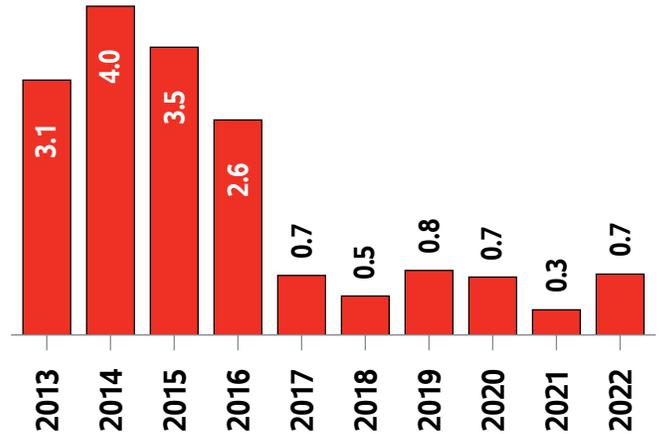
New Listings (March only)



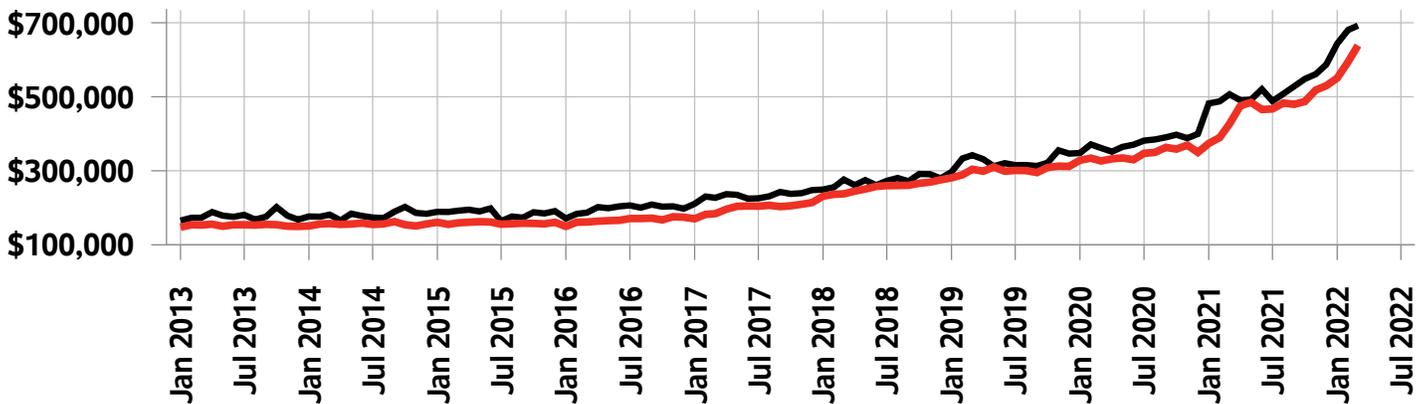
Active Listings (March only)



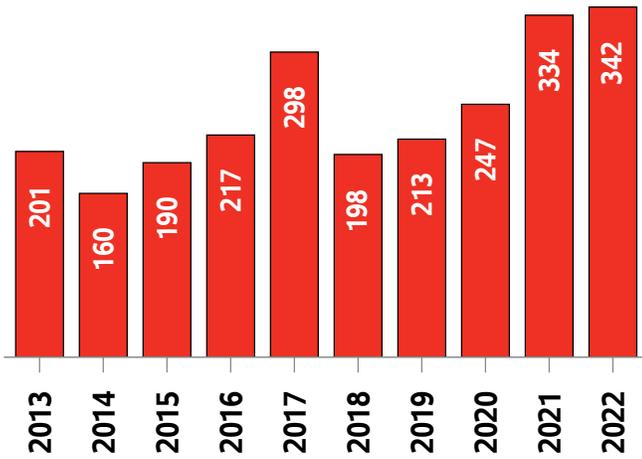
Months of Inventory (March only)



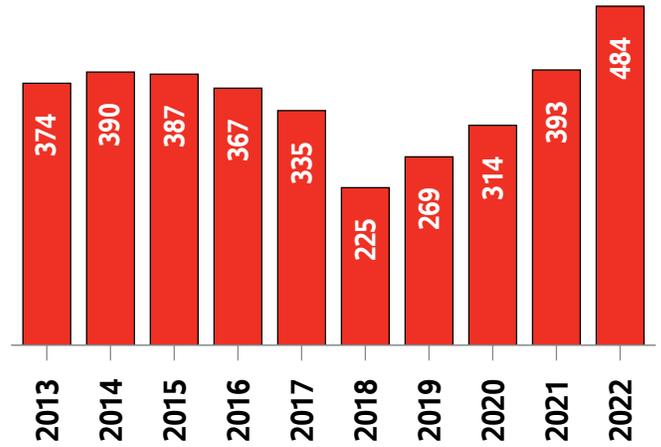
MLS® HPI Townhouse Benchmark Price and Average Price



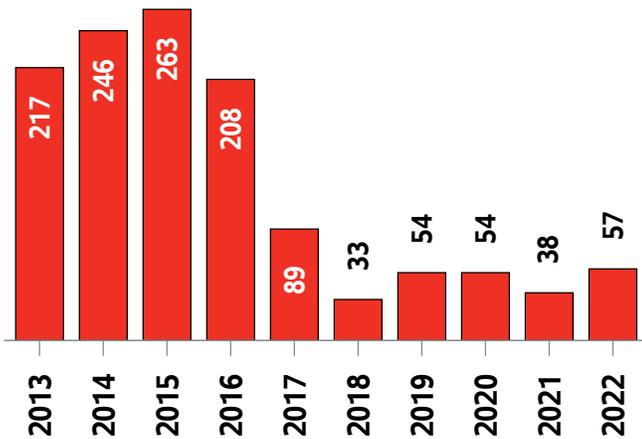
Sales Activity (March Year-to-date)



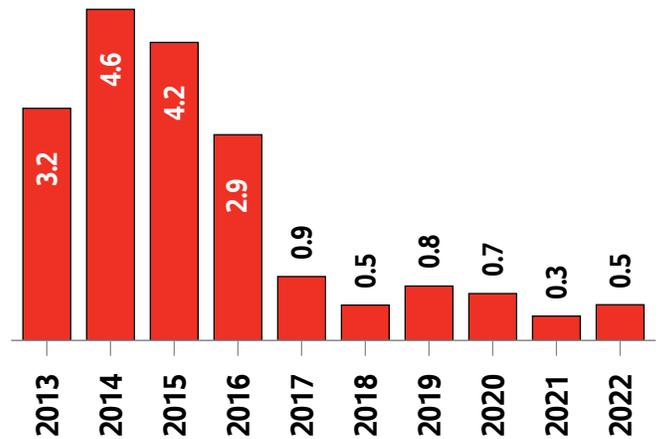
New Listings (March Year-to-date)



Active Listings ¹(March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	107	-7.0	59.7	75.4	21.6	75.4	137.8
Dollar Volume	\$53,709,829	16.3	167.2	283.9	206.9	419.4	686.0
New Listings	144	14.3	92.0	114.9	27.4	17.1	29.7
Active Listings	56	-11.1	-16.4	-11.1	-66.3	-79.9	-77.1
Sales to New Listings Ratio ¹	74.3	91.3	89.3	91.0	77.9	49.6	40.5
Months of Inventory ²	0.5	0.5	1.0	1.0	1.9	4.6	5.4
Average Price	\$501,961	25.0	67.3	118.9	152.4	196.1	230.6
Median Price	\$452,200	20.5	70.1	124.9	161.8	256.1	237.5
Sale to List Price Ratio ³	119.7	111.9	101.4	105.3	98.6	97.2	96.9
Median Days on Market	7.0	6.0	8.0	8.0	26.5	50.0	32.0

Year-to-date	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	246	-5.4	15.0	69.7	32.3	66.2	110.3
Dollar Volume	\$118,293,420	21.7	85.5	248.7	204.0	377.1	552.5
New Listings	302	1.3	7.5	63.2	5.6	-5.6	2.7
Active Listings ⁴	39	-39.1	-38.1	-42.6	-76.3	-85.5	-81.7
Sales to New Listings Ratio ⁵	81.5	87.2	76.2	78.4	65.0	46.3	39.8
Months of Inventory ⁶	0.5	0.7	0.9	1.4	2.7	5.5	5.5
Average Price	\$480,868	28.6	61.4	105.6	129.9	187.0	210.3
Median Price	\$440,500	31.5	65.9	114.9	159.1	214.7	219.4
Sale to List Price Ratio ⁷	117.8	109.7	102.6	104.6	98.3	97.4	97.0
Median Days on Market	7.0	7.0	8.0	9.0	32.5	45.0	40.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

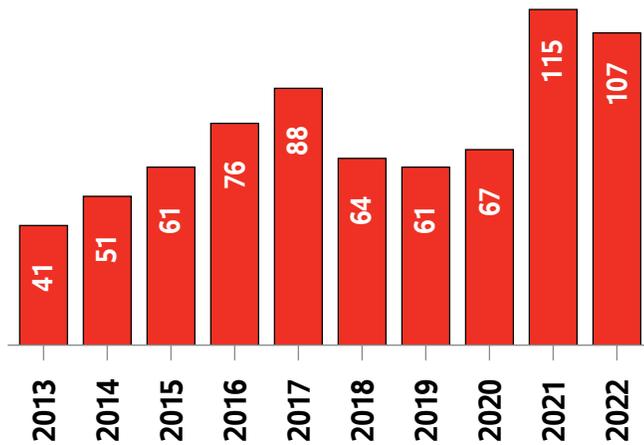
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

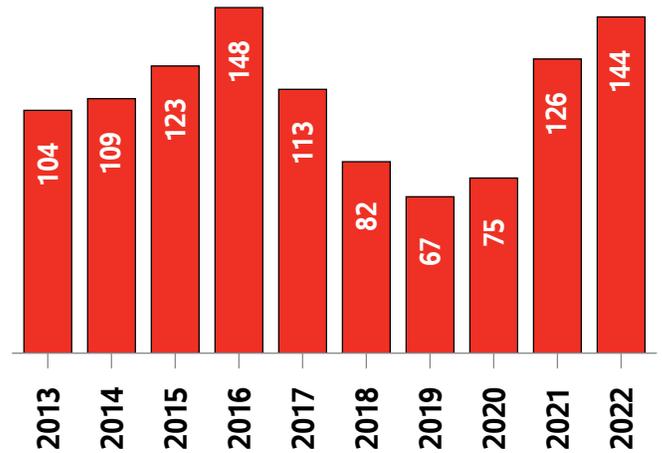
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

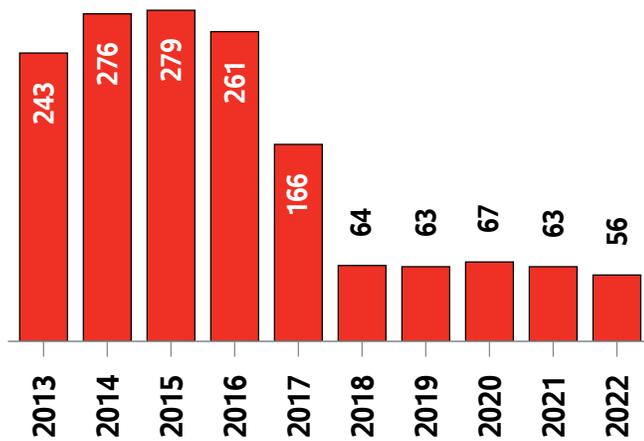
Sales Activity (March only)



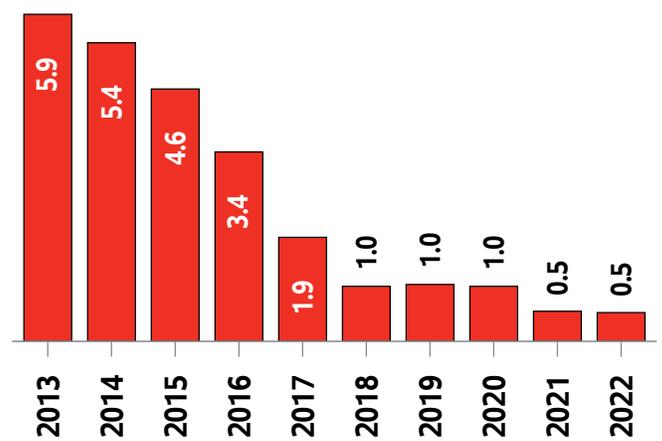
New Listings (March only)



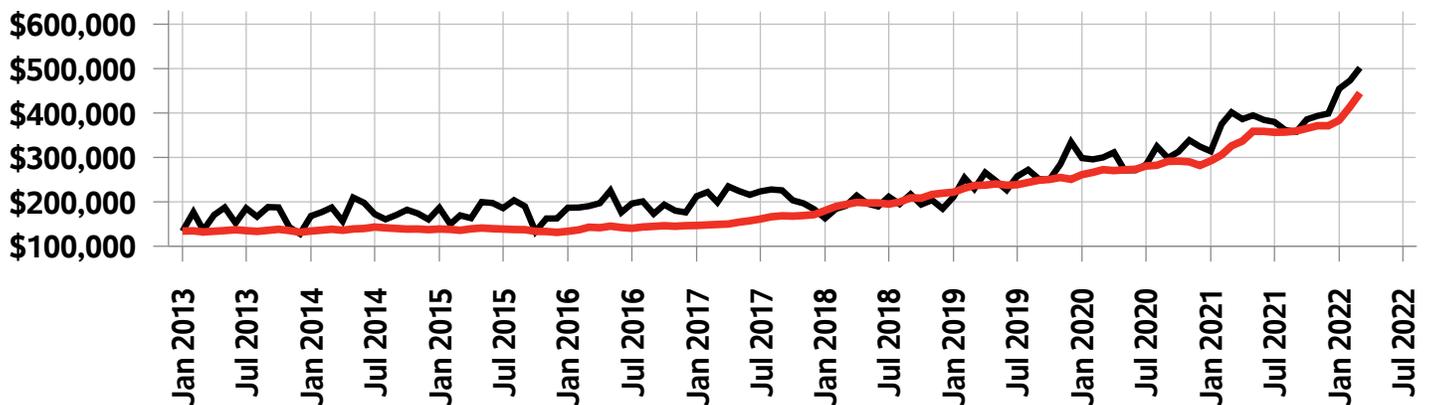
Active Listings (March only)



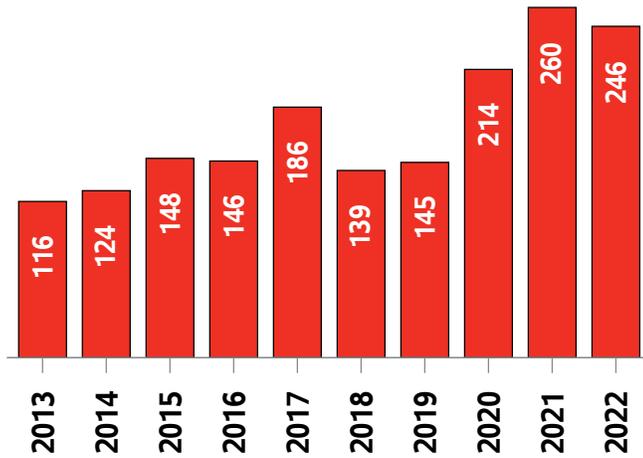
Months of Inventory (March only)



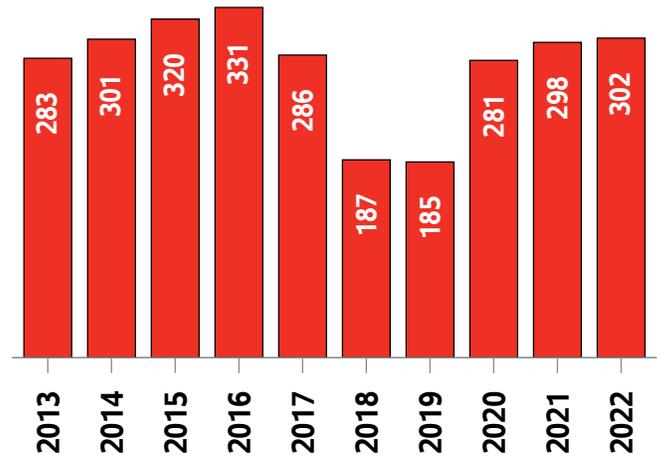
MLS® HPI Apartment Benchmark Price and Average Price



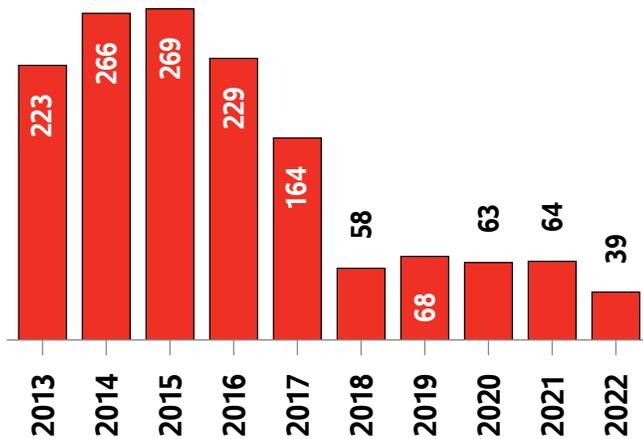
Sales Activity (March Year-to-date)



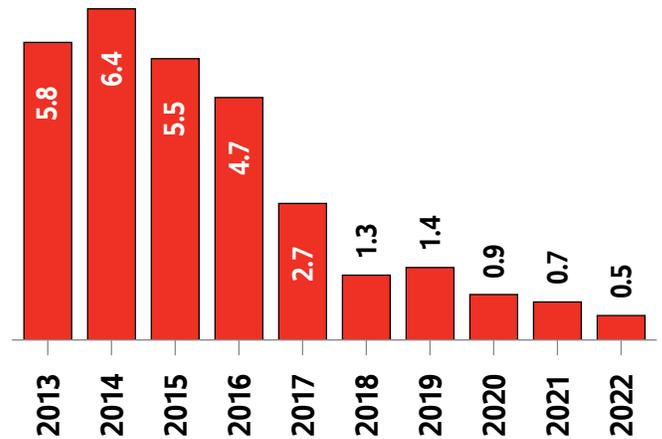
New Listings (March Year-to-date)



Active Listings ¹(March Year-to-date)



Months of Inventory ²(March Year-to-date)



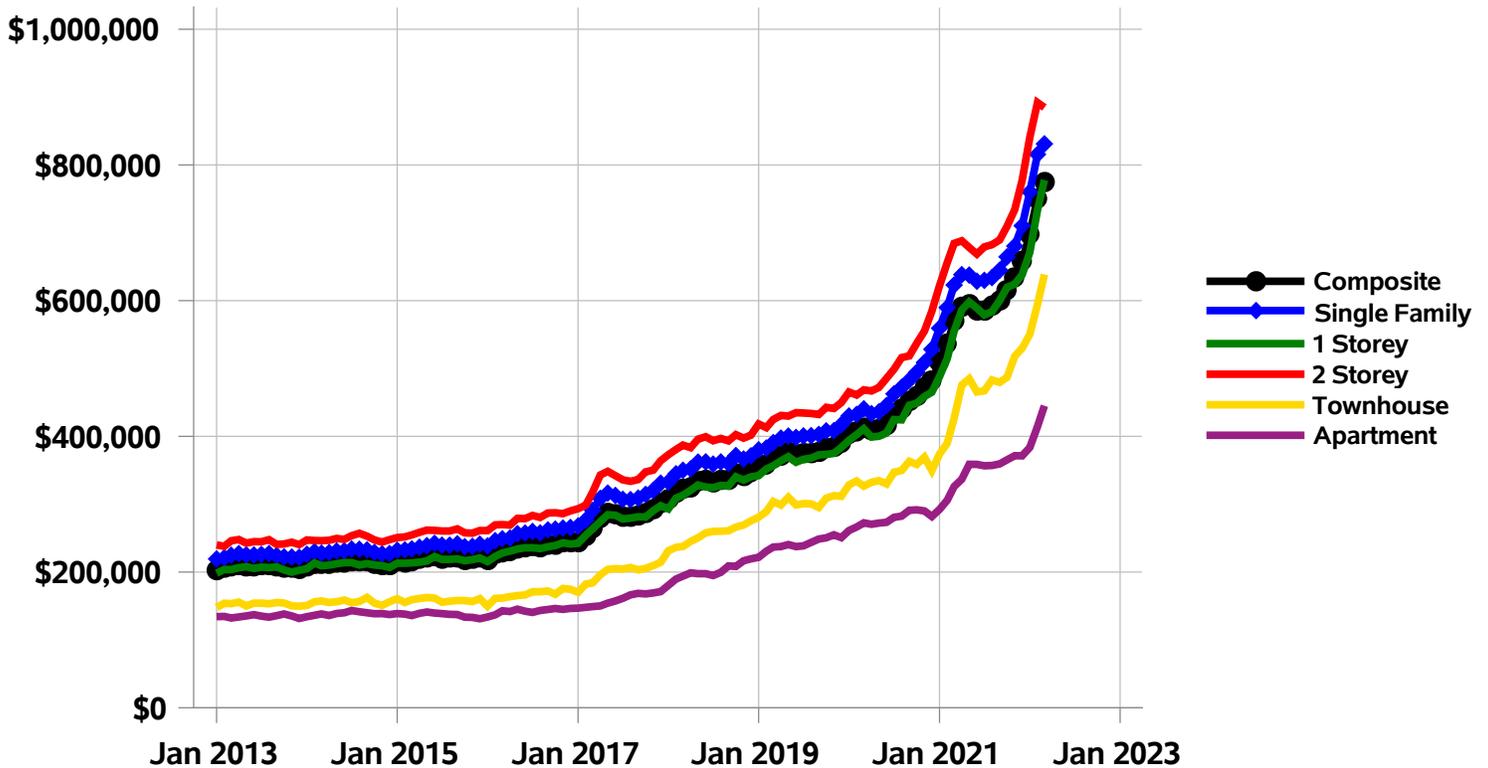
¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2022	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$774,200	3.1	17.7	29.1	35.9	110.1	192.4
Single Family	\$831,100	1.9	17.0	28.9	33.4	112.7	185.7
One Storey	\$777,900	6.1	21.9	29.6	40.1	118.1	195.1
Two Storey	\$884,700	-0.8	13.8	28.3	29.3	108.3	178.3
Townhouse	\$638,700	7.4	20.5	33.2	49.7	110.0	246.9
Apartment	\$445,100	7.4	19.9	23.8	36.5	87.9	198.5

MLS® HPI Benchmark Price



Composite    

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1355
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family  

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1435
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5974
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6603
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1670
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5607
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Townhouse 

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1265
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment 

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Actual	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	757	-14.7	32.8	38.9	-6.5	41.2	37.6
Dollar Volume	\$611,307,916	9.1	139.3	179.2	118.8	330.8	354.0
New Listings	1,144	4.7	35.9	53.6	21.3	13.5	10.3
Active Listings	463	20.6	-43.2	-35.4	-34.5	-71.8	-75.1
Sales to New Listings Ratio ¹	66.2	81.2	67.7	73.2	85.9	53.2	53.0
Months of Inventory ²	0.6	0.4	1.4	1.3	0.9	3.1	3.4
Average Price	\$807,540	27.8	80.2	101.0	134.2	205.0	229.9
Median Price	\$775,000	29.2	82.8	103.9	146.5	218.9	237.8
Sale to List Price Ratio ³	121.6	116.1	105.2	105.1	103.2	98.0	97.9
Median Days on Market	7.0	6.0	6.0	7.0	11.0	26.0	26.0

Year-to-date	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	1,724	-8.2	23.3	36.3	1.8	41.3	28.7
Dollar Volume	\$1,387,048,579	18.3	121.7	175.4	150.0	345.7	335.0
New Listings	2,381	4.2	14.2	30.0	11.1	-3.7	-14.1
Active Listings ⁴	297	-8.7	-57.9	-53.6	-57.0	-79.8	-82.3
Sales to New Listings Ratio ⁵	72.4	82.2	67.1	69.1	79.0	49.4	48.3
Months of Inventory ⁶	0.5	0.5	1.5	1.5	1.2	3.6	3.8
Average Price	\$804,553	28.9	79.8	102.1	145.7	215.4	238.1
Median Price	\$770,399	30.6	82.6	105.4	156.8	227.8	252.7
Sale to List Price Ratio ⁷	123.0	115.0	104.6	104.5	101.9	97.9	97.7
Median Days on Market	7.0	6.0	7.0	7.0	13.0	27.0	29.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

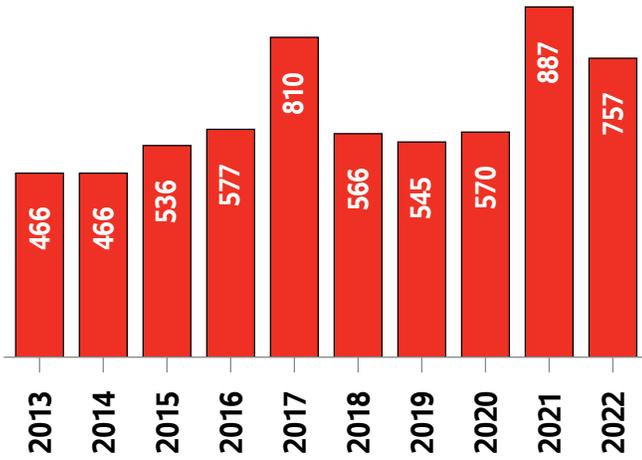
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

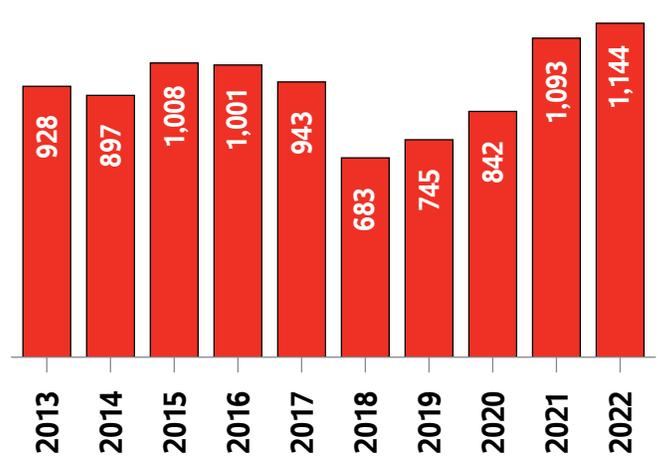
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

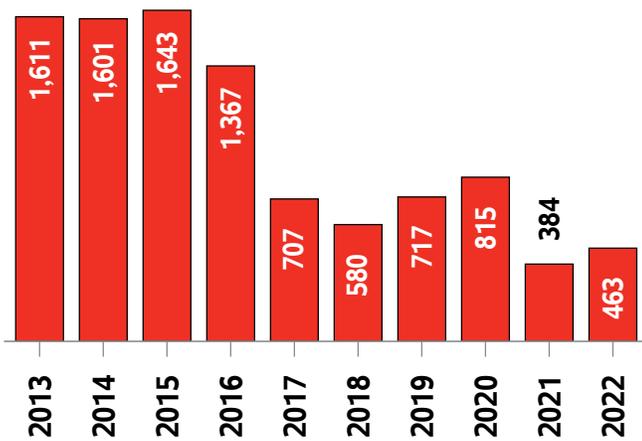
Sales Activity (March only)



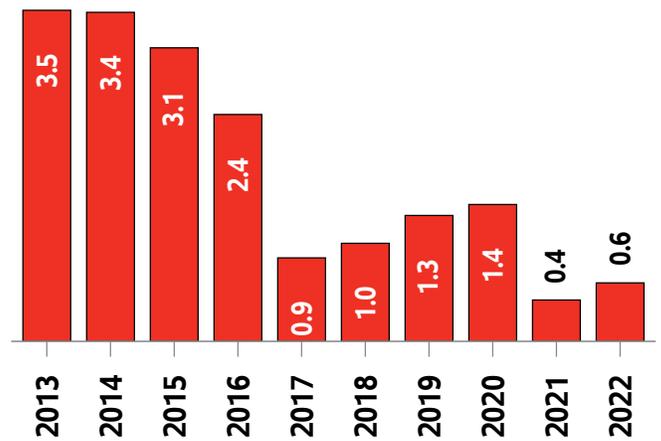
New Listings (March only)



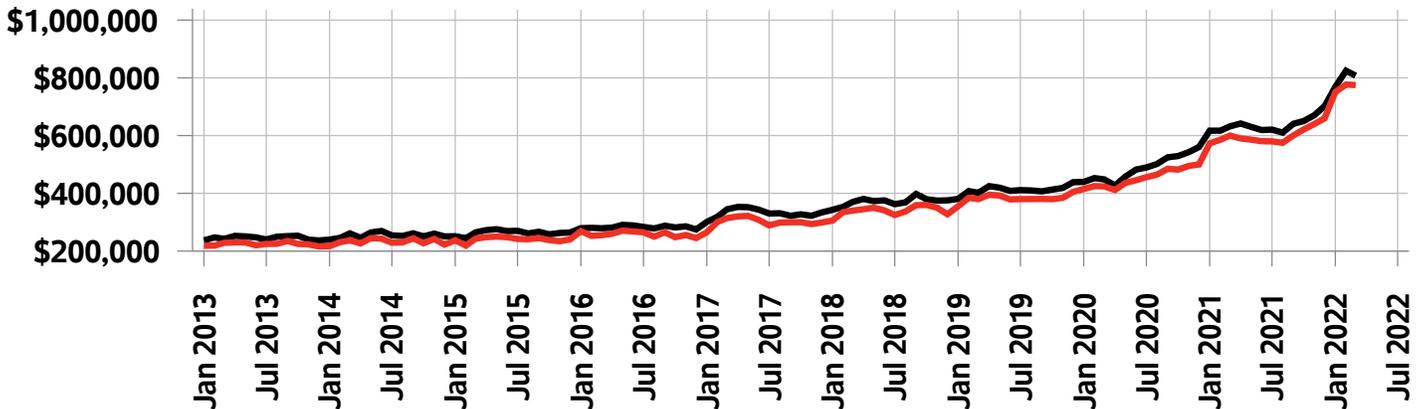
Active Listings (March only)



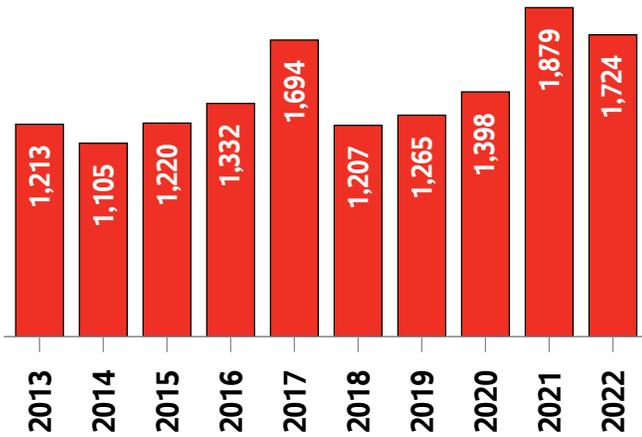
Months of Inventory (March only)



Average Price and Median Price



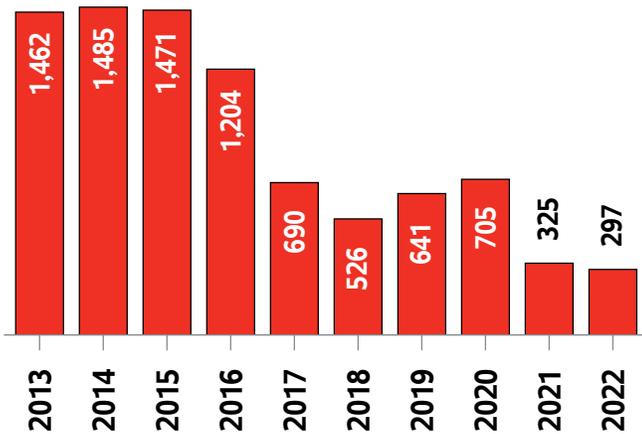
Sales Activity (March Year-to-date)



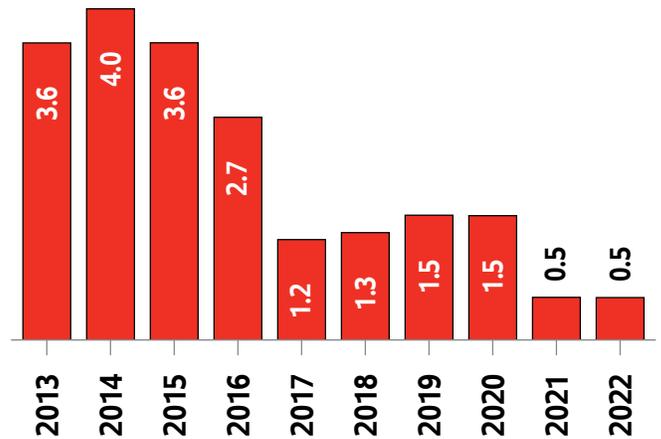
New Listings (March Year-to-date)



Active Listings ¹(March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	33	-2.9	106.3	50.0	22.2	94.1	73.7
Dollar Volume	\$27,035,011	15.1	315.4	195.8	298.3	481.6	658.5
New Listings	46	0.0	31.4	9.5	24.3	-4.2	31.4
Active Listings	27	-10.0	-51.8	-56.5	-47.1	-78.9	-81.6
Sales to New Listings Ratio ¹	71.7	73.9	45.7	52.4	73.0	35.4	54.3
Months of Inventory ²	0.8	0.9	3.5	2.8	1.9	7.5	7.7
Average Price	\$819,243	18.6	101.4	97.2	225.9	199.6	336.7
Median Price	\$760,000	16.9	98.7	120.3	237.8	253.5	344.4
Sale to List Price Ratio ³	114.0	108.7	103.2	102.0	97.0	95.9	95.0
Median Days on Market	8.0	7.0	7.5	15.5	46.0	65.0	79.0

Year-to-date	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	71	-17.4	42.0	73.2	7.6	51.1	42.0
Dollar Volume	\$59,400,057	12.7	189.5	295.6	231.7	394.9	486.9
New Listings	93	-9.7	8.1	20.8	20.8	-13.1	-21.8
Active Listings ⁴	20	-20.8	-58.5	-60.4	-61.4	-82.8	-86.3
Sales to New Listings Ratio ⁵	76.3	83.5	58.1	53.2	85.7	43.9	42.0
Months of Inventory ⁶	0.9	0.9	2.9	3.8	2.4	7.6	8.9
Average Price	\$836,621	36.5	103.9	128.5	208.3	227.6	313.3
Median Price	\$765,000	28.4	105.4	137.2	201.8	256.6	342.2
Sale to List Price Ratio ⁷	111.0	105.1	99.4	99.6	95.9	95.4	94.8
Median Days on Market	9.0	8.0	16.5	18.0	54.5	71.0	75.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

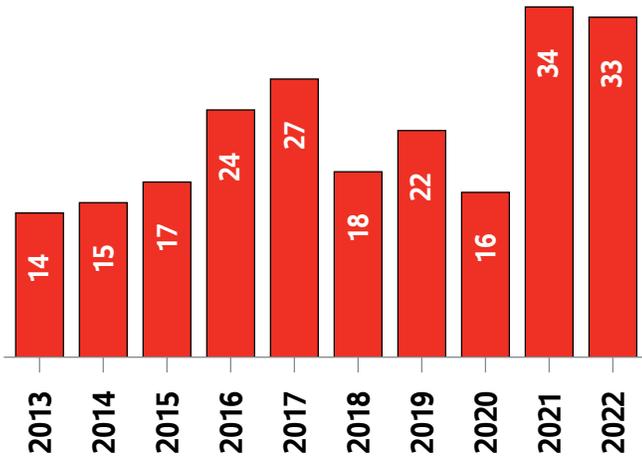
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

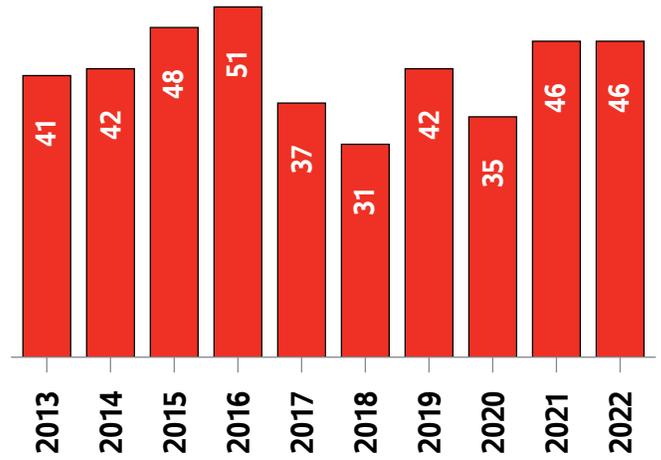
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

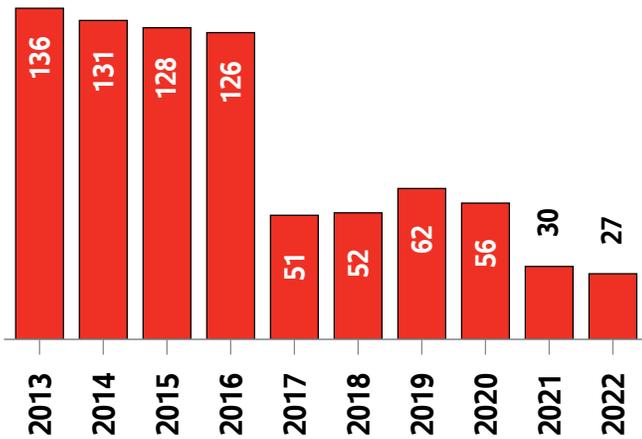
Sales Activity (March only)



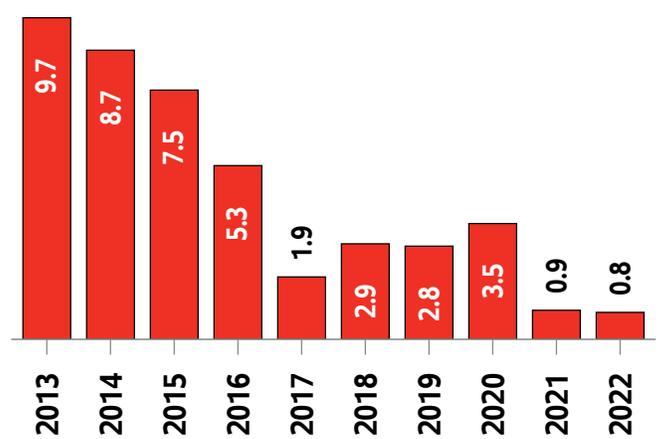
New Listings (March only)



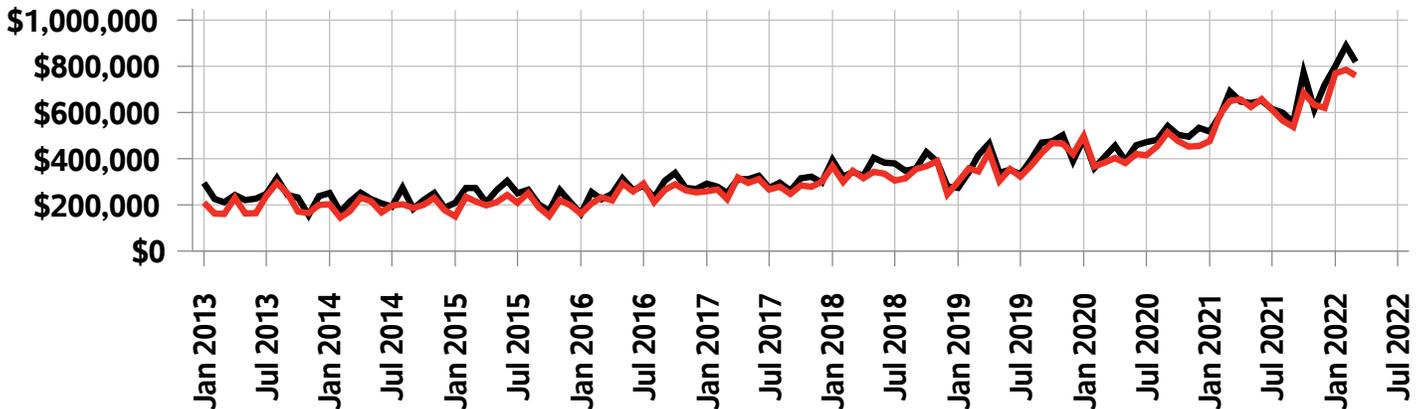
Active Listings (March only)



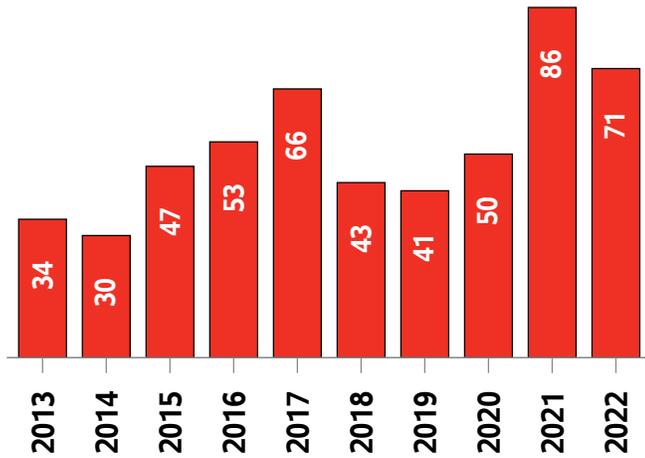
Months of Inventory (March only)



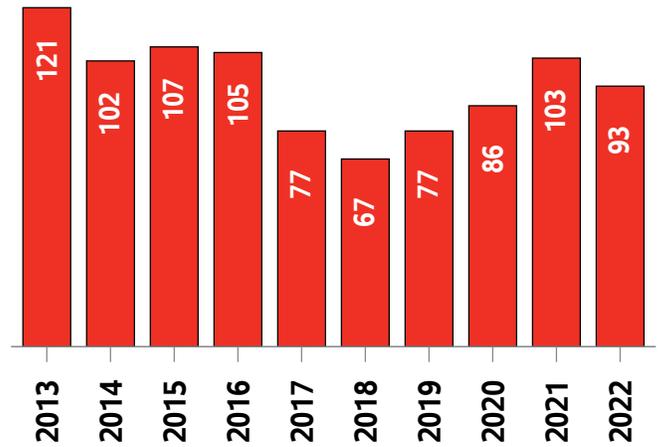
Average Price and Median Price



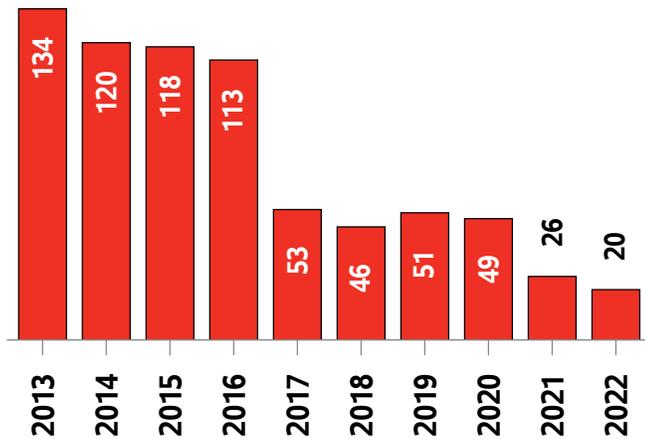
Sales Activity (March Year-to-date)



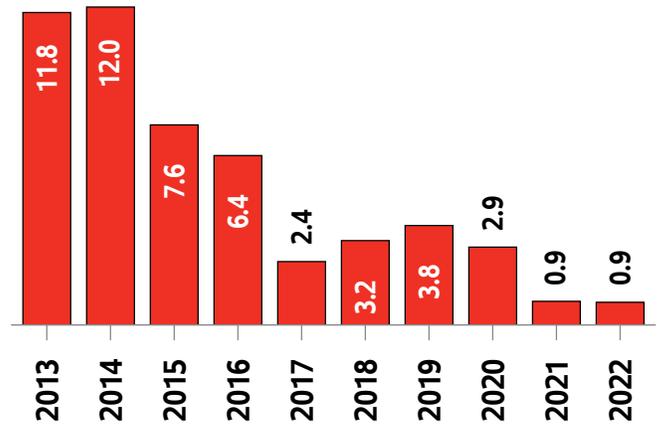
New Listings (March Year-to-date)



Active Listings ¹(March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	39	0.0	200.0	69.6	5.4	44.4	105.3
Dollar Volume	\$46,509,330	52.4	453.6	287.0	171.7	337.7	690.2
New Listings	46	-13.2	0.0	53.3	-31.3	-4.2	-6.1
Active Listings	18	-47.1	-80.0	-79.3	-80.2	-84.5	-84.1
Sales to New Listings Ratio ¹	84.8	73.6	28.3	76.7	55.2	56.3	38.8
Months of Inventory ²	0.5	0.9	6.9	3.8	2.5	4.3	5.9
Average Price	\$1,192,547	52.4	84.5	128.2	157.8	203.0	285.0
Median Price	\$1,100,000	46.7	79.7	109.5	144.4	223.5	269.1
Sale to List Price Ratio ³	115.3	112.1	98.3	100.2	100.0	96.7	96.4
Median Days on Market	7.0	6.0	8.0	19.0	17.0	63.0	35.0

Year-to-date	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	82	2.5	70.8	43.9	13.9	82.2	78.3
Dollar Volume	\$88,287,039	49.7	239.3	188.3	174.3	429.2	464.6
New Listings	99	-1.0	3.1	-13.9	-24.4	-22.7	-17.5
Active Listings ⁴	19	-37.1	-78.0	-76.1	-76.6	-84.3	-82.4
Sales to New Listings Ratio ⁵	82.8	80.0	50.0	49.6	55.0	35.2	38.3
Months of Inventory ⁶	0.7	1.1	5.3	4.1	3.3	7.9	6.9
Average Price	\$1,076,671	46.1	98.6	100.4	140.9	190.4	216.7
Median Price	\$997,450	48.8	96.6	84.1	136.4	174.0	233.6
Sale to List Price Ratio ⁷	112.7	110.9	101.1	100.0	99.8	97.2	96.2
Median Days on Market	7.0	7.0	12.5	13.0	18.0	66.0	34.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

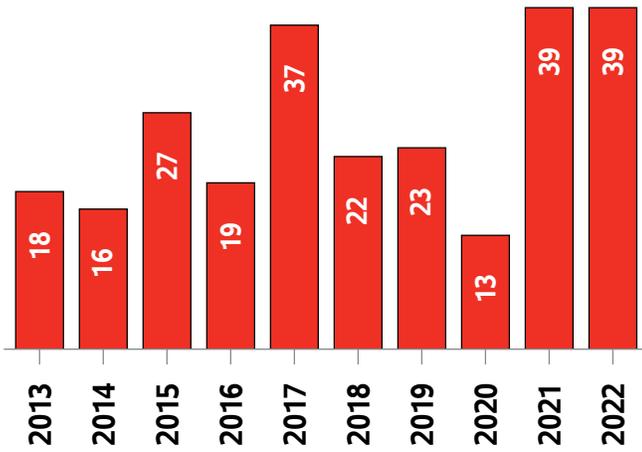
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

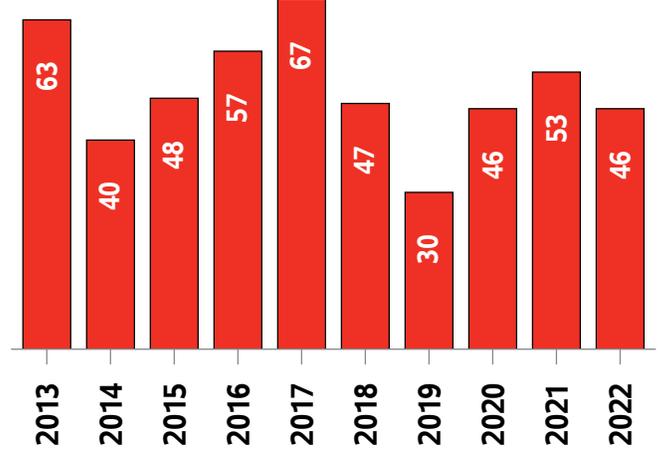
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

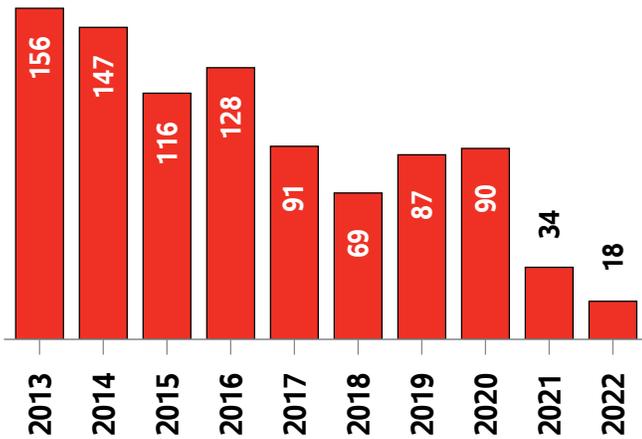
Sales Activity (March only)



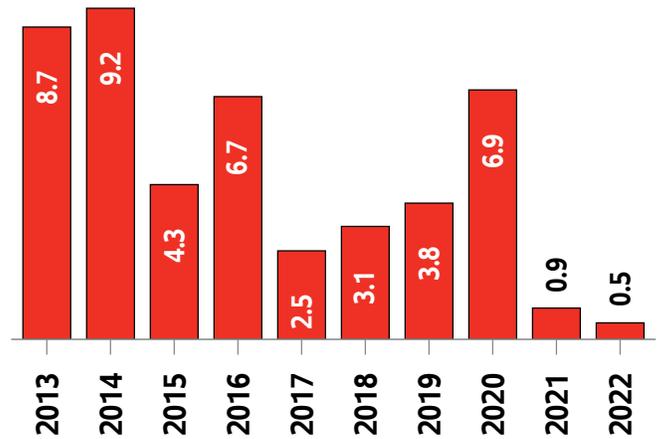
New Listings (March only)



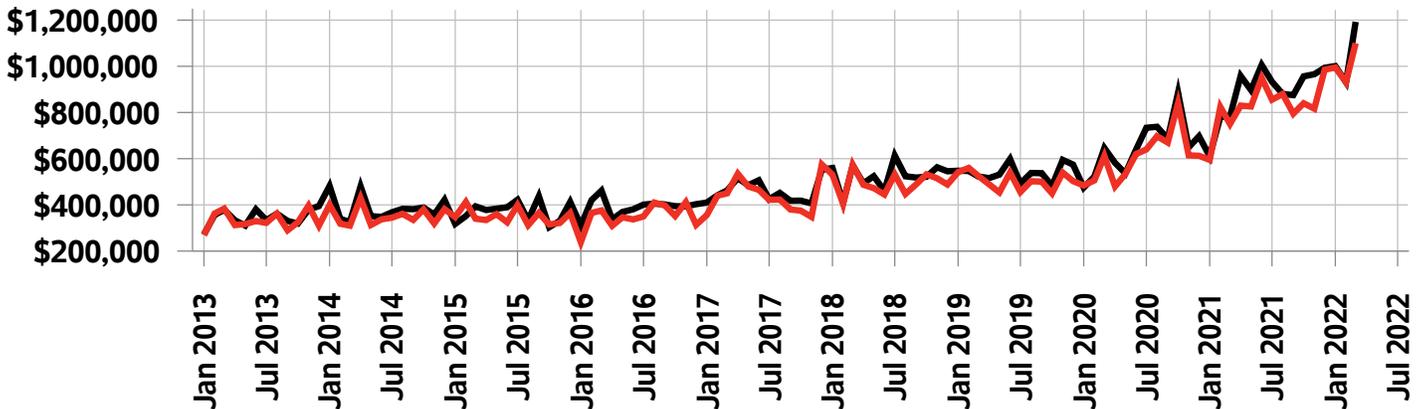
Active Listings (March only)



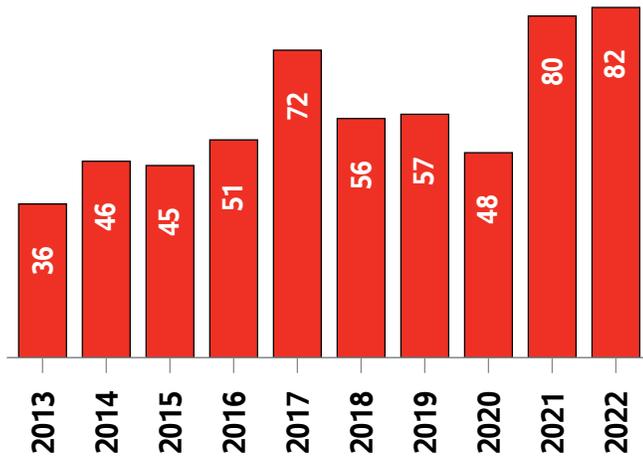
Months of Inventory (March only)



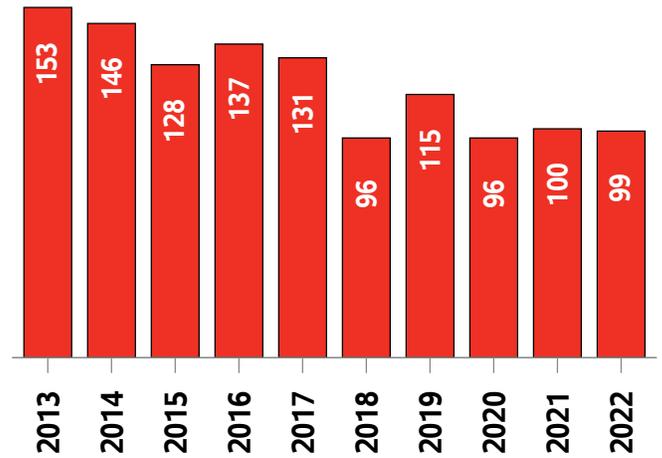
Average Price and Median Price



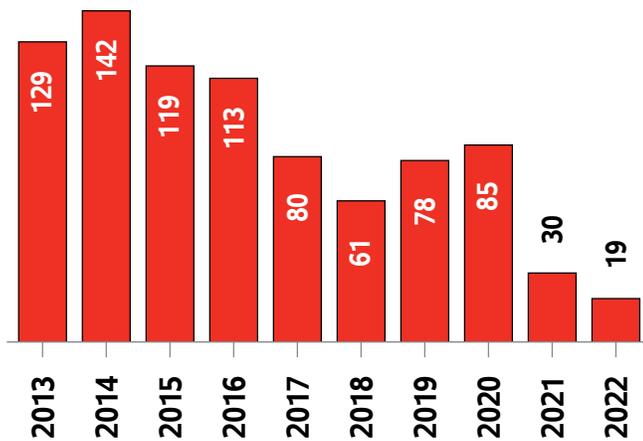
Sales Activity (March Year-to-date)



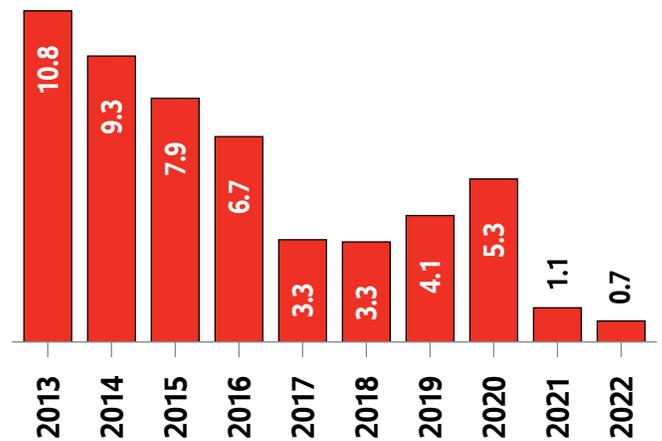
New Listings (March Year-to-date)



Active Listings ¹(March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	38	-40.6	11.8	-9.5	-29.6	40.7	35.7
Dollar Volume	\$32,685,245	-19.2	126.7	91.3	86.4	368.3	411.0
New Listings	74	15.6	51.0	19.4	21.3	37.0	54.2
Active Listings	46	142.1	-57.4	-42.5	-43.9	-65.2	-62.0
Sales to New Listings Ratio ¹	51.4	100.0	69.4	67.7	88.5	50.0	58.3
Months of Inventory ²	1.2	0.3	3.2	1.9	1.5	4.9	4.3
Average Price	\$860,138	36.1	102.8	111.5	165.0	232.8	276.5
Median Price	\$816,550	34.6	98.9	105.4	181.6	279.8	277.8
Sale to List Price Ratio ³	121.5	114.9	102.5	99.8	98.8	97.3	97.3
Median Days on Market	7.0	6.0	6.5	14.5	10.5	40.0	58.0

Year-to-date	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	104	-20.0	15.6	11.8	-9.6	62.5	50.7
Dollar Volume	\$85,065,472	5.1	104.2	118.3	127.3	458.0	424.5
New Listings	157	16.3	-6.0	17.2	8.3	11.3	18.9
Active Listings ⁴	30	38.5	-69.1	-58.9	-66.4	-74.6	-74.0
Sales to New Listings Ratio ⁵	66.2	96.3	53.9	69.4	79.3	45.4	52.3
Months of Inventory ⁶	0.9	0.5	3.2	2.4	2.3	5.5	5.0
Average Price	\$817,937	31.4	76.7	95.2	151.4	243.4	248.0
Median Price	\$794,500	32.0	81.4	98.7	164.8	259.5	263.6
Sale to List Price Ratio ⁷	117.3	113.0	100.4	99.7	99.0	97.4	96.6
Median Days on Market	7.0	6.0	16.5	20.0	21.0	39.5	56.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

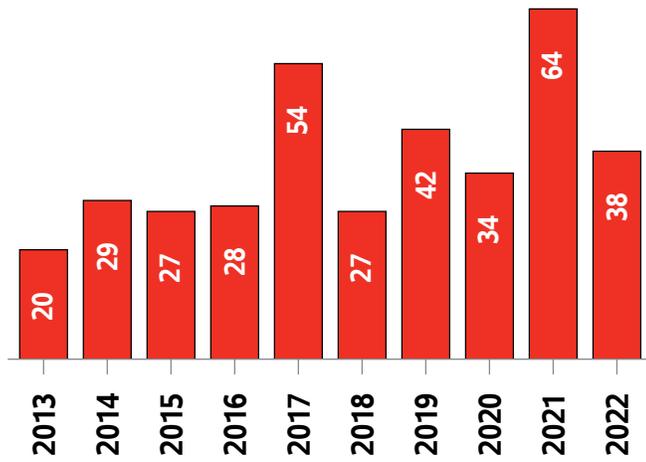
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

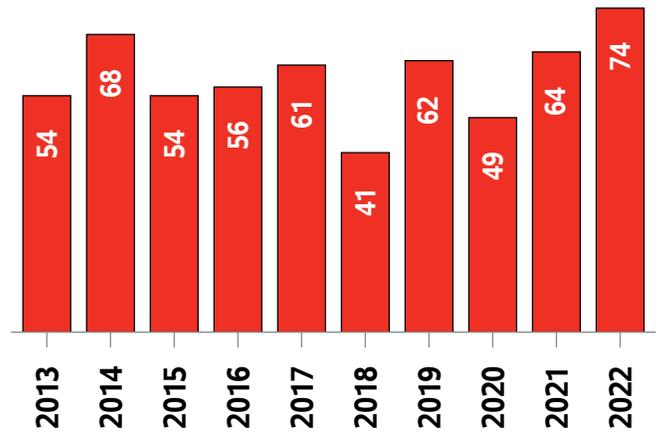
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

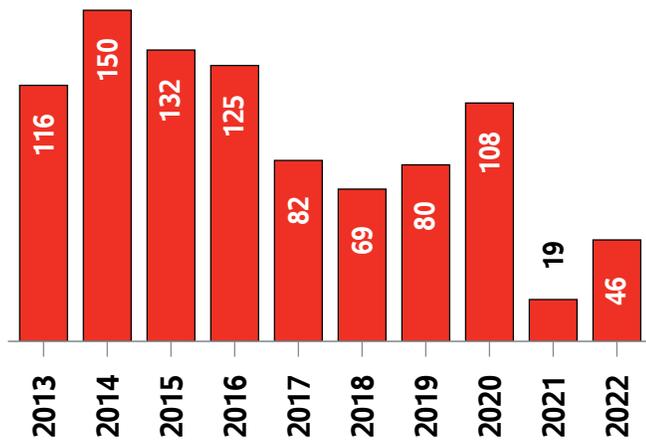
Sales Activity (March only)



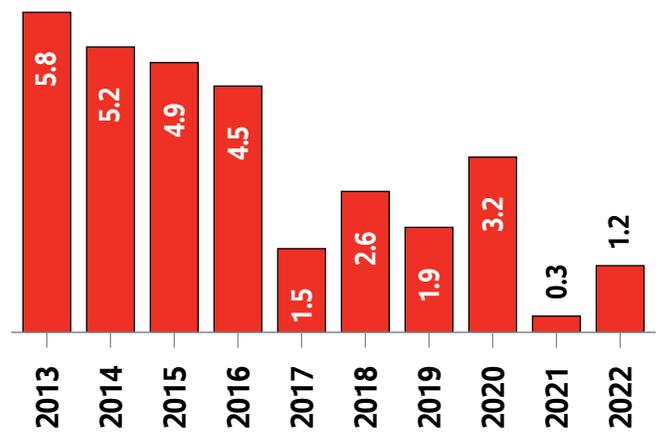
New Listings (March only)



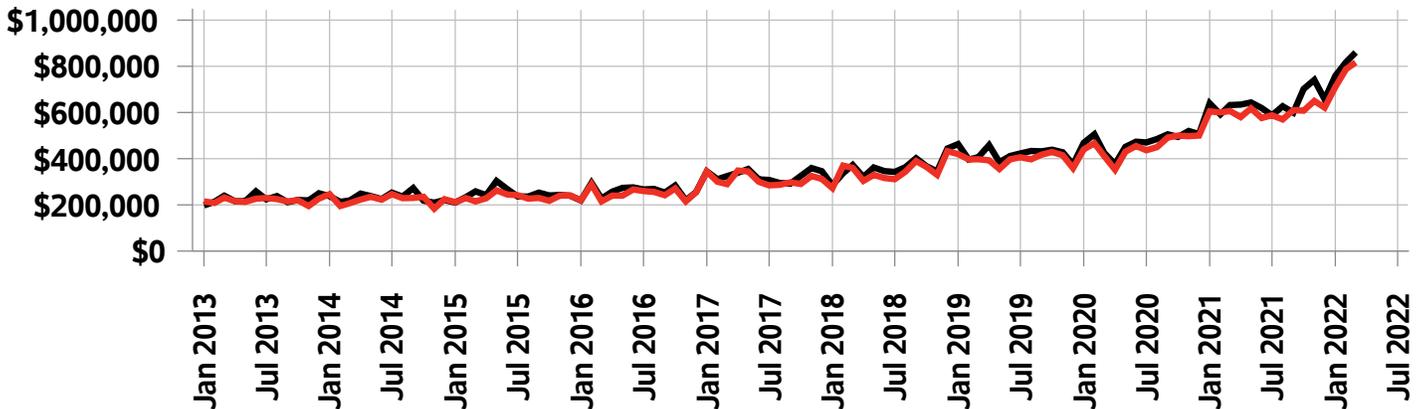
Active Listings (March only)



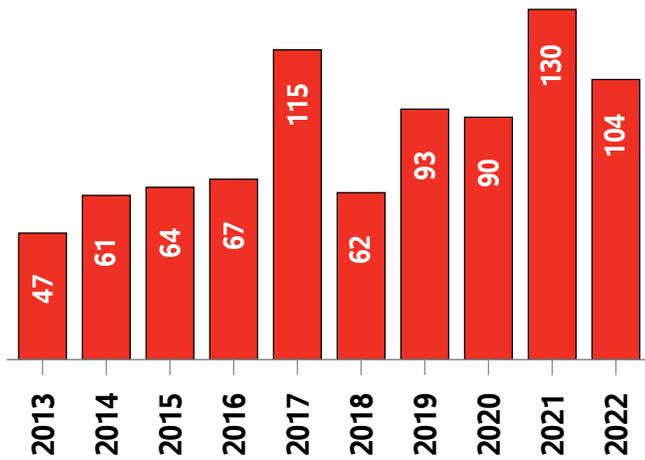
Months of Inventory (March only)



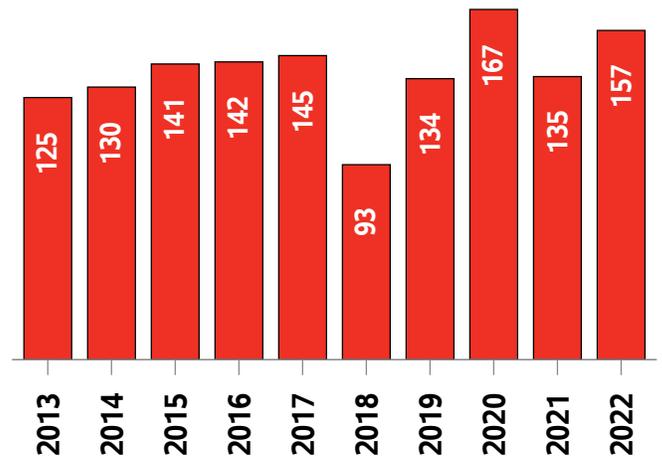
Average Price and Median Price



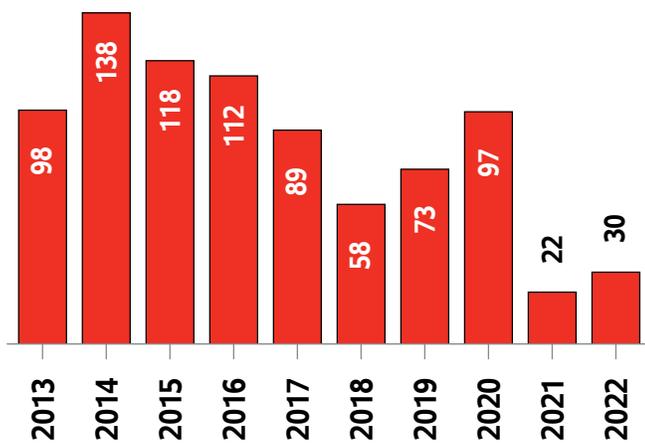
Sales Activity (March Year-to-date)



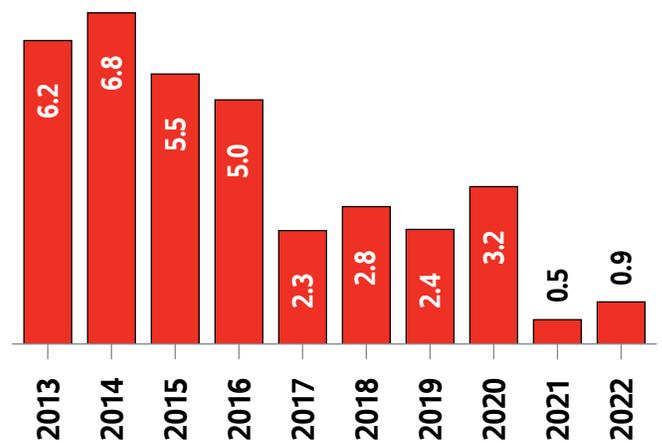
New Listings (March Year-to-date)



Active Listings ¹(March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	111	23.3	65.7	60.9	8.8	113.5	117.6
Dollar Volume	\$80,903,423	59.2	206.7	239.1	216.2	660.7	722.0
New Listings	129	18.3	65.4	76.7	48.3	34.4	46.6
Active Listings	36	9.1	-47.1	-41.0	-52.6	-83.6	-84.0
Sales to New Listings Ratio ¹	86.0	82.6	85.9	94.5	117.2	54.2	58.0
Months of Inventory ²	0.3	0.4	1.0	0.9	0.7	4.2	4.4
Average Price	\$728,860	29.0	85.1	110.8	190.5	256.4	277.7
Median Price	\$700,000	26.8	87.7	109.0	180.1	254.5	278.4
Sale to List Price Ratio ³	120.3	112.8	101.6	101.7	99.6	96.6	97.9
Median Days on Market	7.0	5.0	7.0	11.0	12.5	33.0	42.0

Year-to-date	March 2022	Compared to ⁸					
		March 2021	March 2020	March 2019	March 2017	March 2015	March 2012
Sales Activity	237	30.9	37.0	53.9	10.7	64.6	95.9
Dollar Volume	\$171,831,326	72.6	156.9	234.3	243.9	468.8	652.5
New Listings	272	30.8	23.1	47.8	20.4	10.6	3.4
Active Listings ⁴	26	24.2	-59.5	-57.9	-70.7	-87.4	-87.3
Sales to New Listings Ratio ⁵	87.1	87.0	78.3	83.7	94.7	58.5	46.0
Months of Inventory ⁶	0.3	0.3	1.1	1.2	1.2	4.3	5.0
Average Price	\$725,027	31.8	87.5	117.2	210.5	245.6	284.2
Median Price	\$700,100	29.6	89.2	118.4	204.4	235.0	293.3
Sale to List Price Ratio ⁷	119.9	113.6	101.2	101.1	99.0	97.1	97.6
Median Days on Market	7.0	5.0	9.0	12.5	17.5	42.5	42.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

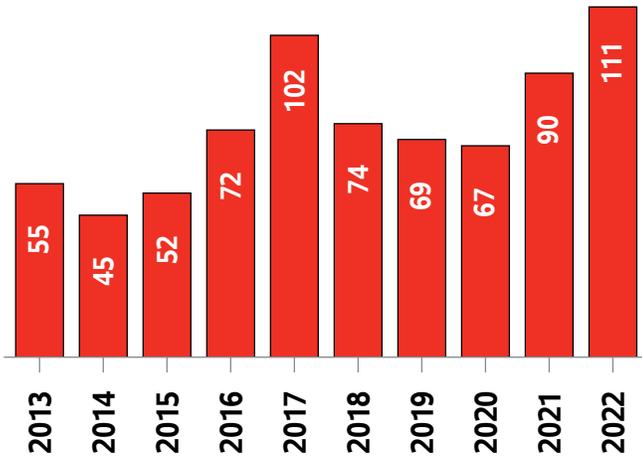
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

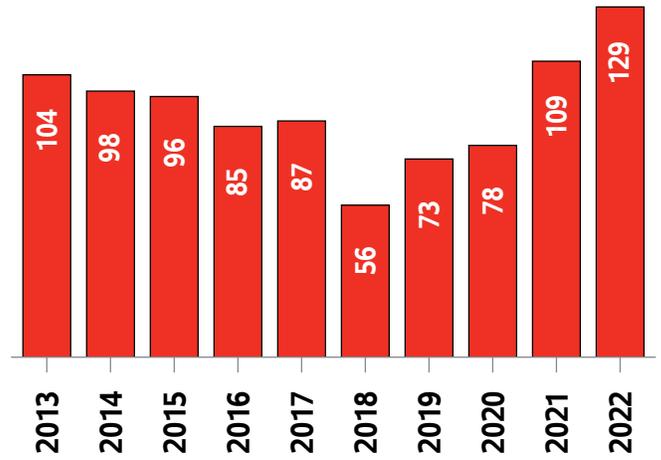
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

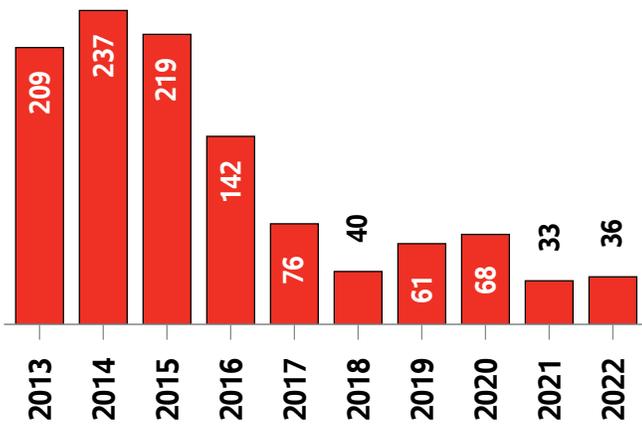
Sales Activity (March only)



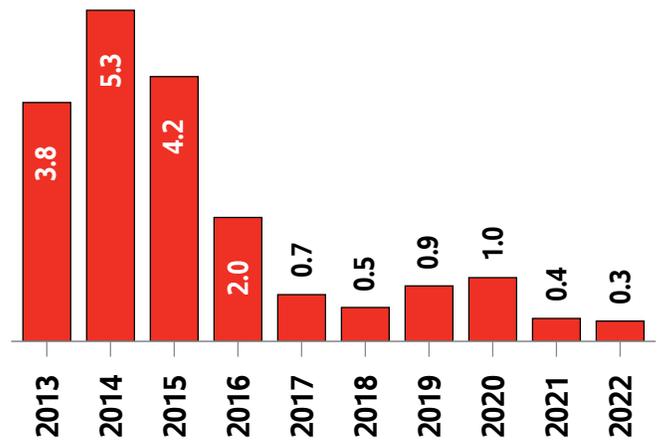
New Listings (March only)



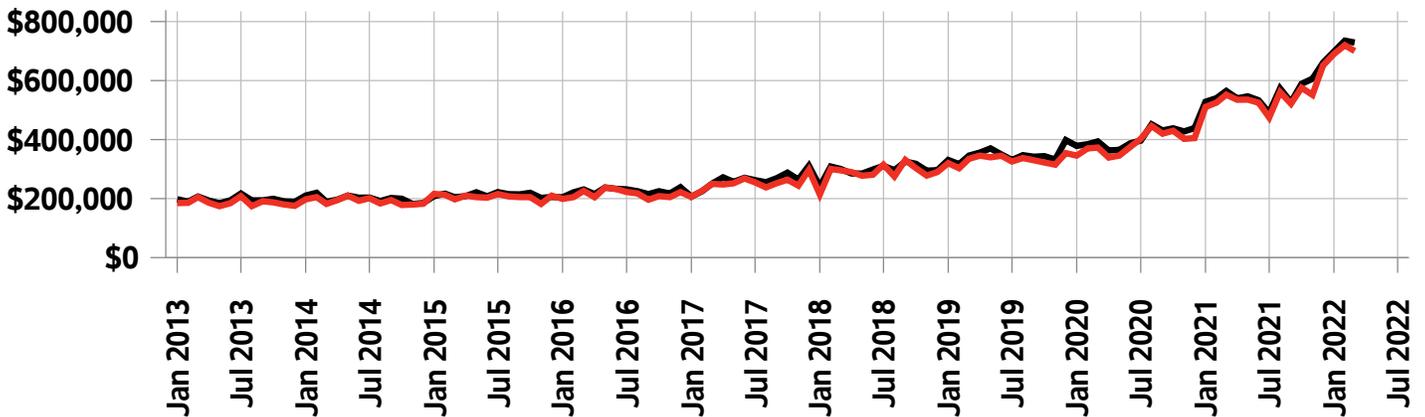
Active Listings (March only)



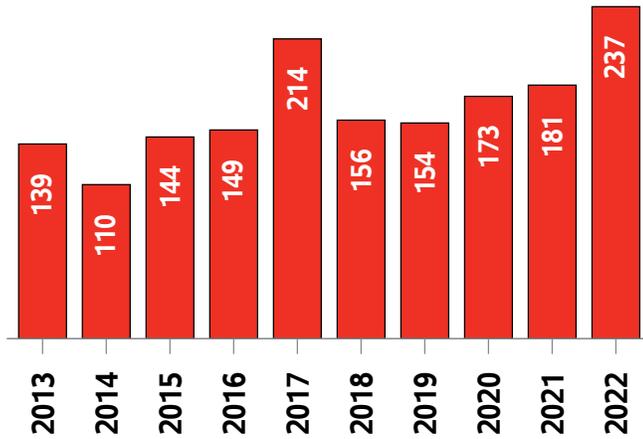
Months of Inventory (March only)



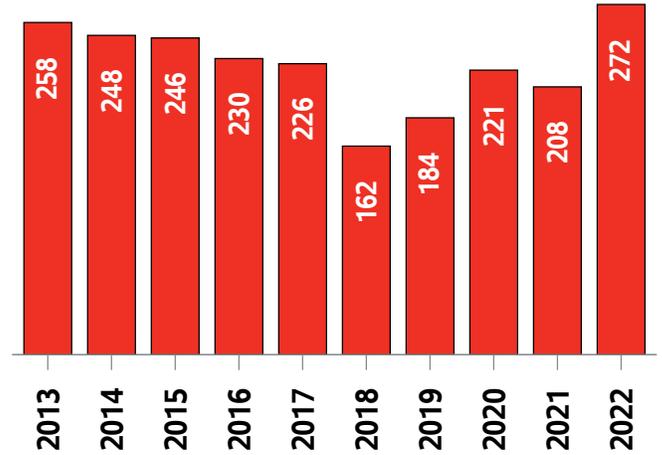
Average Price and Median Price



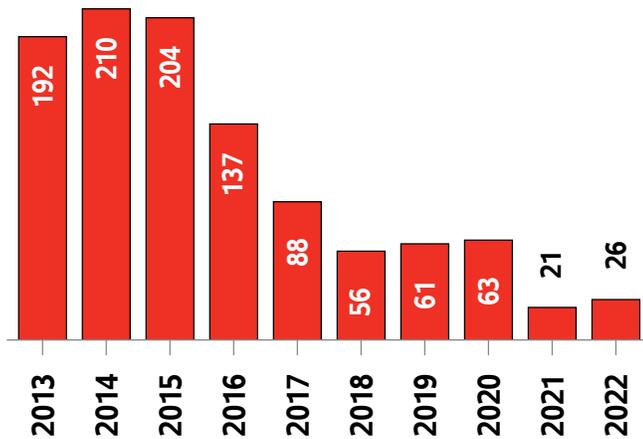
Sales Activity (March Year-to-date)



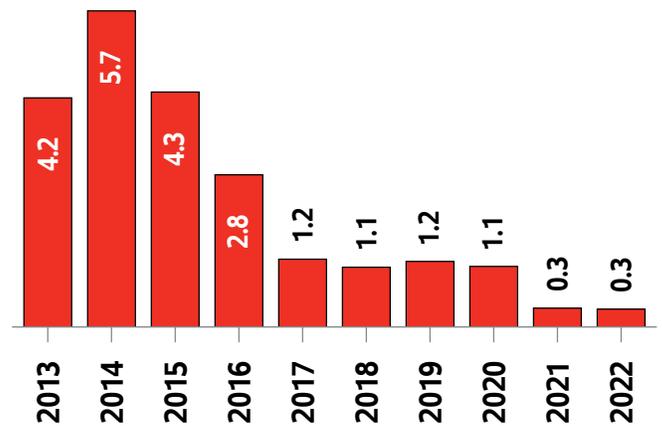
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.