



London and St. Thomas Residential Market Activity and MLS® Home Price Index Report November 2022



Prepared for the London and St. Thomas Association of REALTORS® by the Canadian Real Estate Association

Actual	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	451	-44.0%	-47.3%	-30.3%	-23.3%	-21.3%	-1.5%
Dollar Volume	\$277,476,301	-48.3%	-40.1%	2.7%	45.2%	87.1%	154.9%
New Listings	875	6.1%	10.8%	18.2%	36.1%	10.5%	12.2%
Active Listings	1,497	281.9%	133.2%	30.7%	47.6%	-32.5%	-41.5%
Sales to New Listings Ratio ¹	51.5	97.6	108.4	87.4	91.4	72.3	58.7
Months of Inventory ²	3.3	0.5	0.8	1.8	1.7	3.9	5.6
Average Price	\$615,247	-7.8%	13.8%	47.3%	89.3%	137.7%	158.8%
Median Price	\$581,000	-8.5%	16.2%	52.9%	97.3%	152.7%	176.7%
Sale to List Price Ratio ³	96.6	111.6	105.9	101.2	99.4	97.1	96.6
Median Days on Market	25.0	7.0	7.0	13.0	20.0	34.0	42.0

Year-to-date	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	7,338	-29.8%	-16.1%	-14.4%	-24.2%	-9.1%	5.3%
Dollar Volume	\$5,351,024,457	-19.5%	25.6%	52.5%	67.0%	151.8%	220.3%
New Listings	13,726	11.0%	25.9%	16.1%	12.4%	1.3%	4.7%
Active Listings ⁴	1,273	118.6%	19.8%	-2.7%	2.8%	-51.6%	-54.3%
Sales to New Listings Ratio ⁵	53.5	84.5	80.2	72.5	79.3	59.6	53.2
Months of Inventory ⁶	1.9	0.6	1.3	1.7	1.4	3.6	4.4
Average Price	\$729,221	14.7%	49.6%	78.0%	120.4%	177.1%	204.2%
Median Price	\$675,000	13.3%	50.0%	77.6%	125.1%	183.0%	208.2%
Sale to List Price Ratio ⁷	108.5	111.2	103.6	102.2	102.0	97.6	97.2
Median Days on Market	8.0	7.0	8.0	10.0	13.0	28.0	33.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

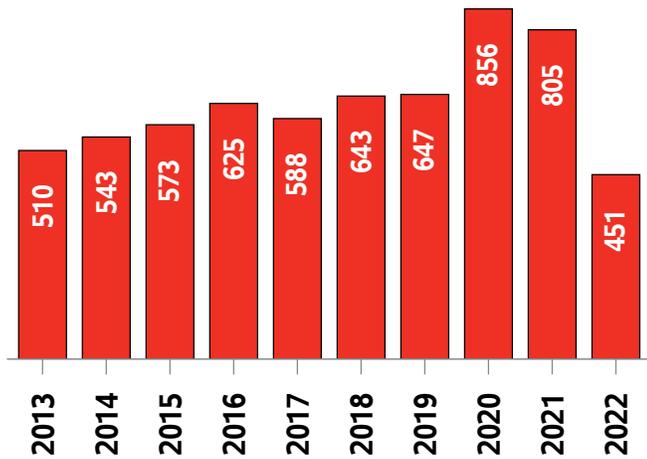
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

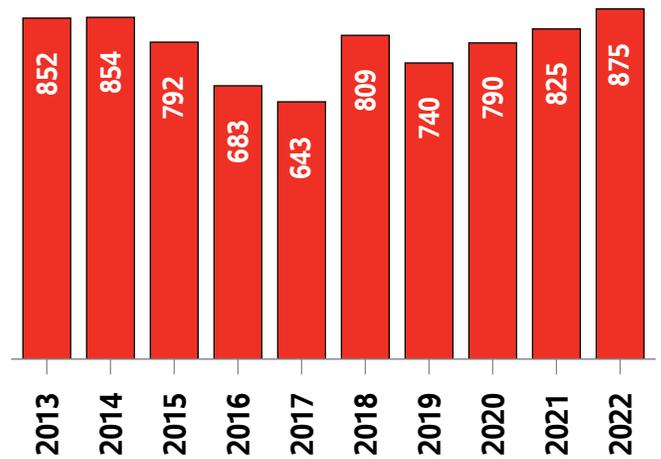
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

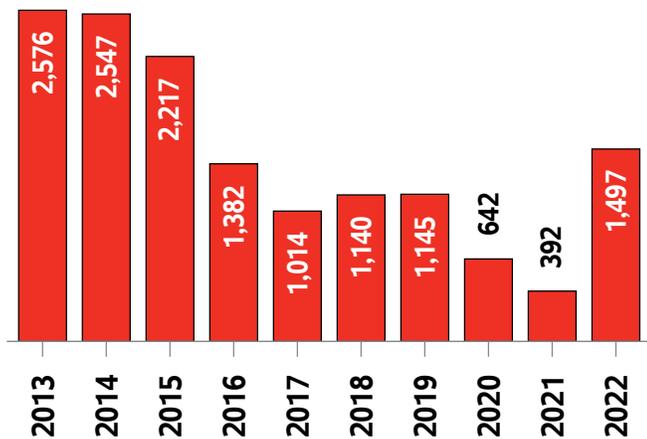
Sales Activity (November only)



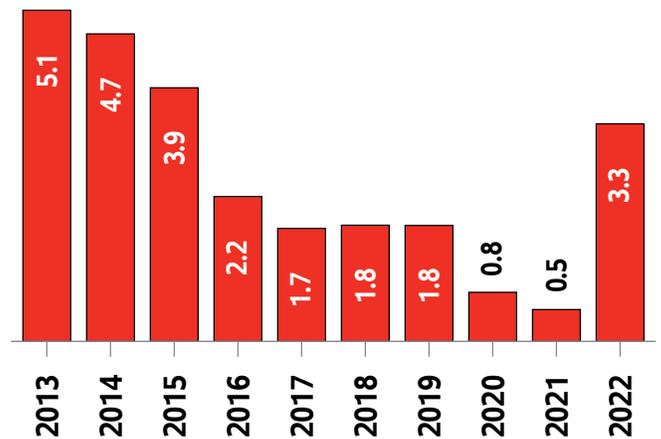
New Listings (November only)



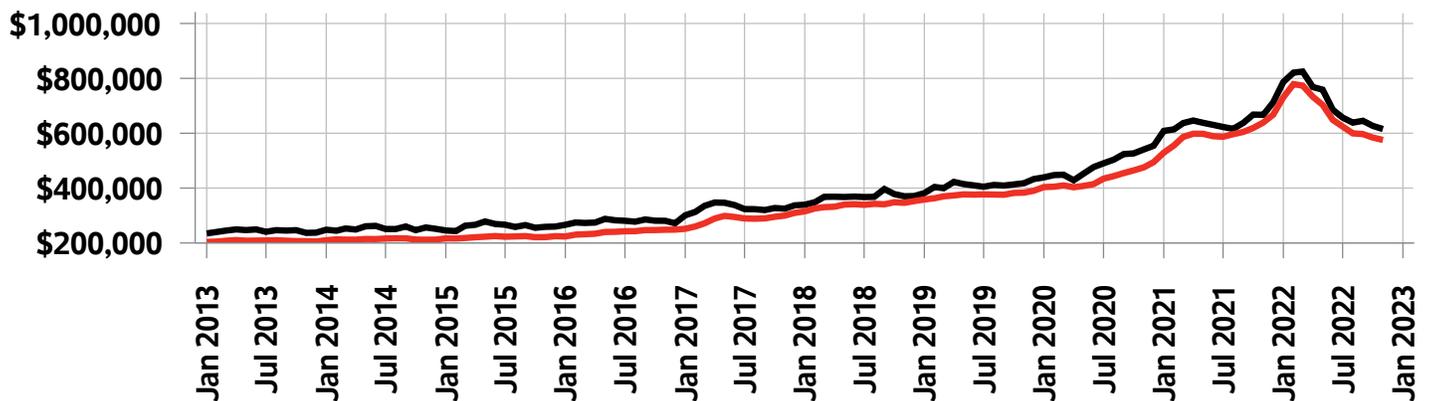
Active Listings (November only)



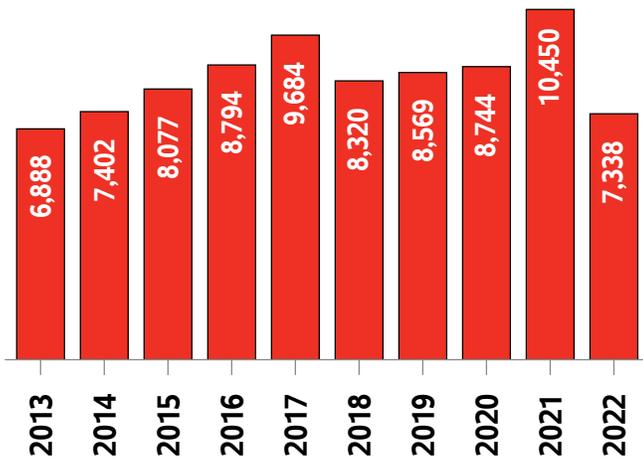
Months of Inventory (November only)



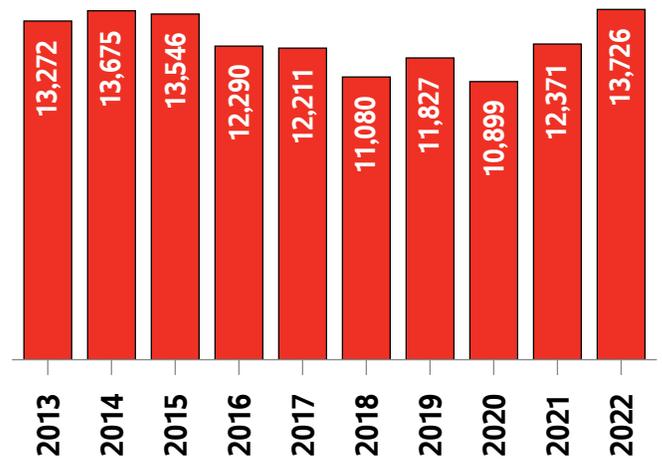
MLS® HPI Composite Benchmark Price and Average Price



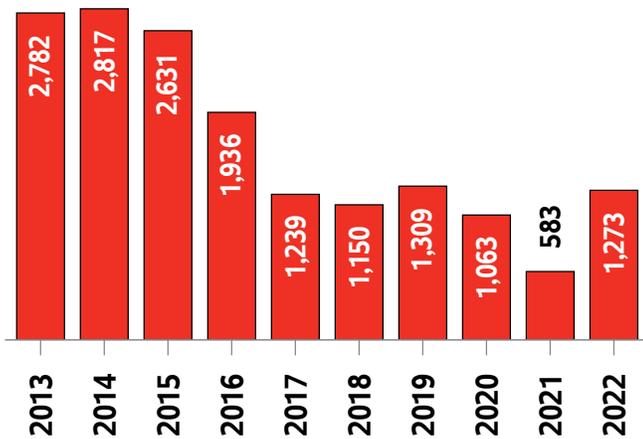
Sales Activity (November Year-to-date)



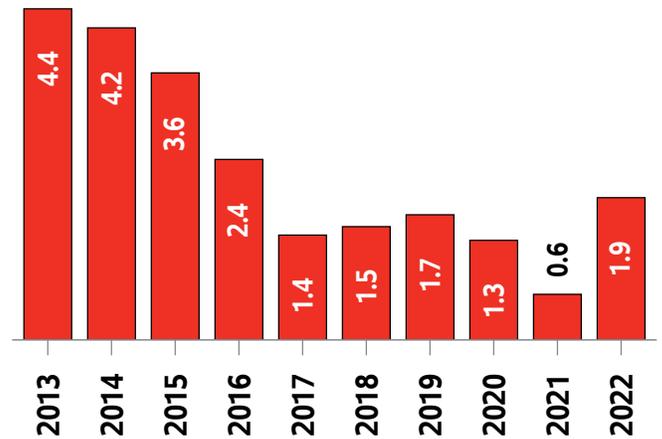
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	336	-42.5%	-50.8%	-30.3%	-27.3%	-25.3%	-7.9%
Dollar Volume	\$224,498,645	-47.1%	-42.9%	4.9%	39.1%	77.7%	137.8%
New Listings	665	9.0%	11.0%	17.7%	28.6%	10.8%	8.0%
Active Listings	1,104	256.1%	123.0%	11.9%	30.0%	-33.6%	-44.9%
Sales to New Listings Ratio ¹	50.5	95.7	114.0	85.3	89.4	75.0	59.3
Months of Inventory ²	3.3	0.5	0.7	2.0	1.8	3.7	5.5
Average Price	\$668,151	-8.1%	16.1%	50.5%	91.3%	138.0%	158.3%
Median Price	\$616,000	-9.8%	16.2%	54.0%	96.4%	156.7%	173.8%
Sale to List Price Ratio ³	96.6	111.7	106.0	101.0	99.2	97.2	96.5
Median Days on Market	25.0	7.0	7.0	13.0	20.0	32.0	42.0

Year-to-date	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	5,382	-30.4%	-18.3%	-18.1%	-28.8%	-15.9%	-3.0%
Dollar Volume	\$4,249,531,727	-20.5%	22.3%	46.9%	56.5%	134.0%	196.7%
New Listings	10,022	8.6%	20.7%	6.4%	2.8%	-5.6%	-3.4%
Active Listings ⁴	920	106.4%	5.6%	-17.9%	-7.7%	-53.9%	-58.2%
Sales to New Listings Ratio ⁵	53.7	83.8	79.3	69.8	77.5	60.3	53.4
Months of Inventory ⁶	1.9	0.6	1.5	1.9	1.5	3.4	4.4
Average Price	\$789,582	14.2%	49.7%	79.3%	119.7%	178.2%	205.8%
Median Price	\$723,000	13.0%	47.6%	78.5%	122.5%	185.2%	208.3%
Sale to List Price Ratio ⁷	108.3	111.5	103.7	101.7	102.1	97.7	97.3
Median Days on Market	8.0	7.0	8.0	11.0	12.0	25.0	31.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

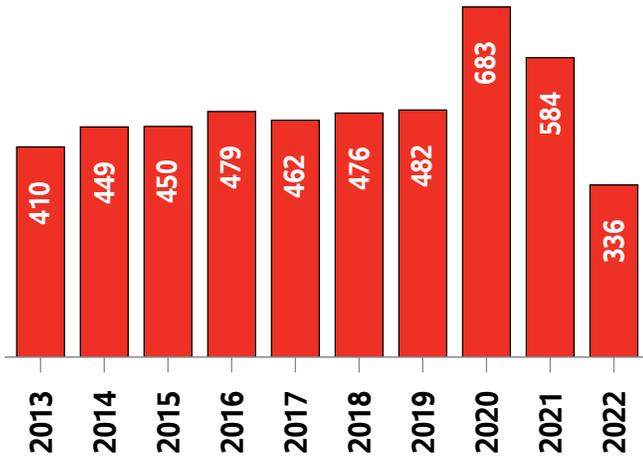
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

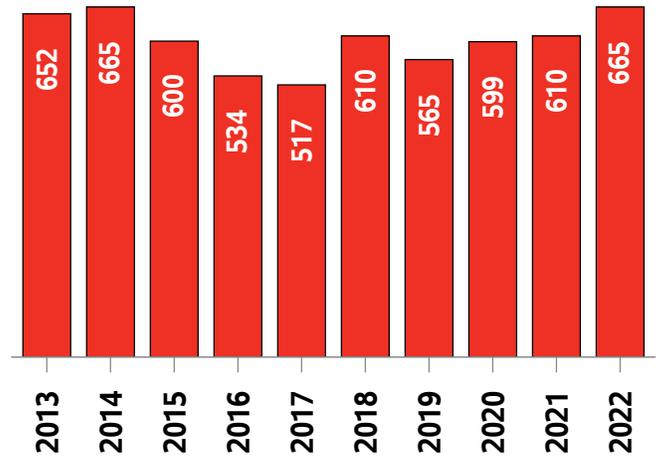
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

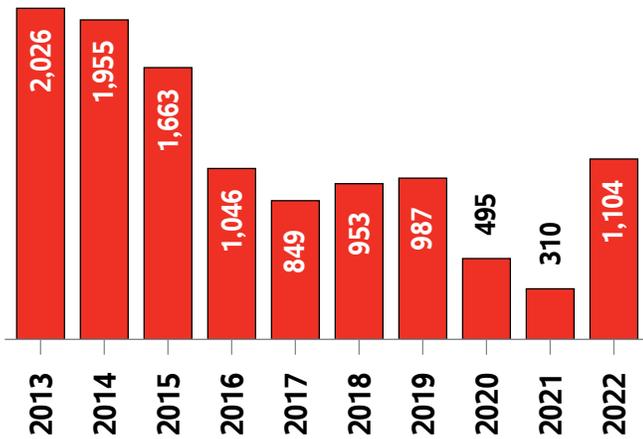
Sales Activity (November only)



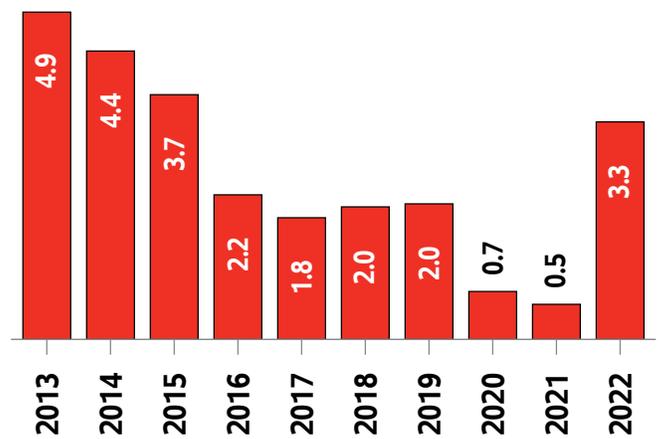
New Listings (November only)



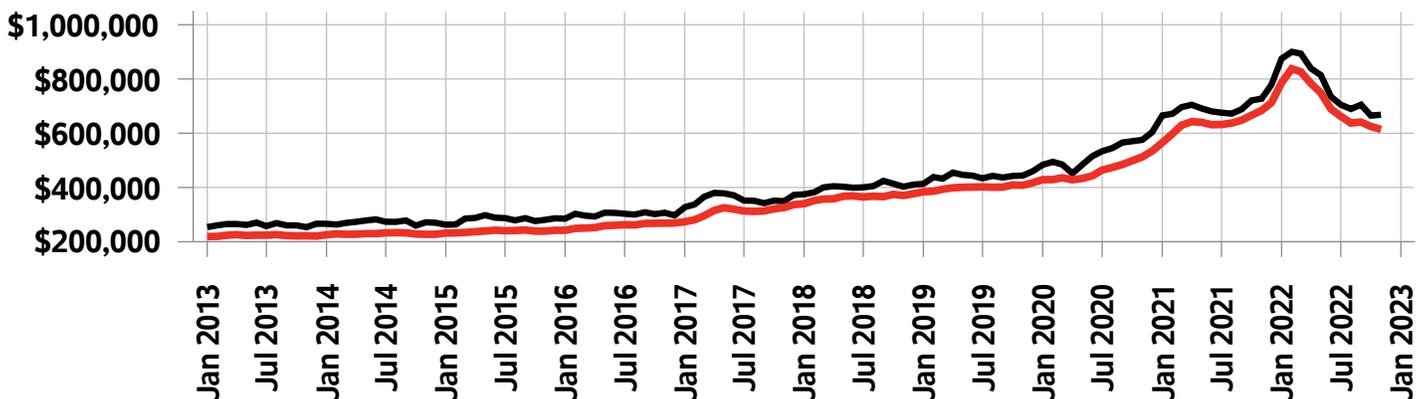
Active Listings (November only)



Months of Inventory (November only)



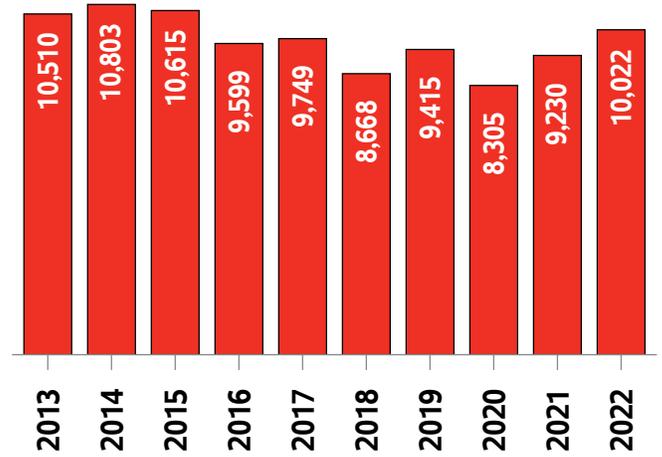
MLS® HPI Single Family Benchmark Price and Average Price



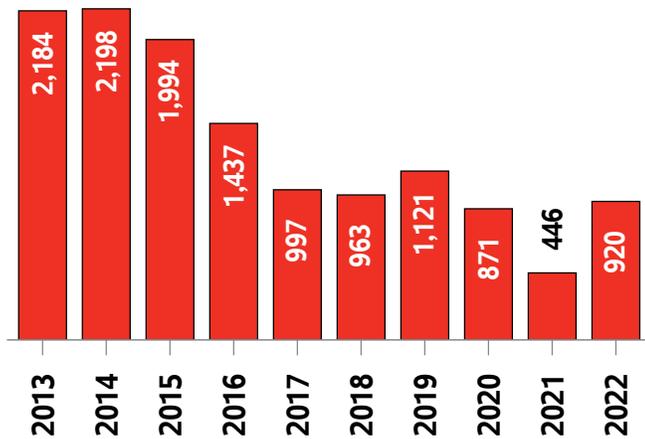
Sales Activity (November Year-to-date)



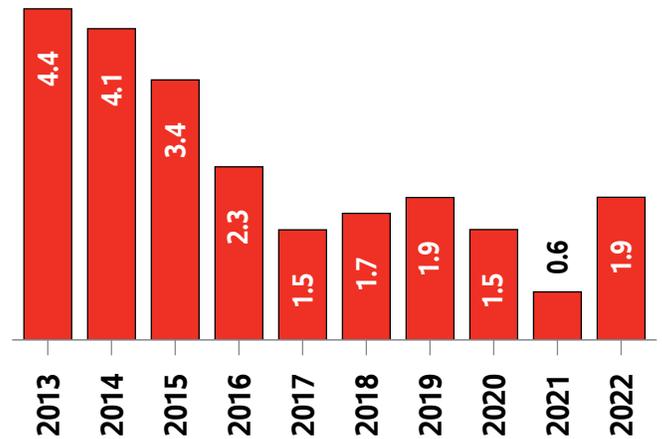
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	64	-42.9%	-22.9%	-33.3%	-11.1%	-8.6%	6.7%
Dollar Volume	\$31,772,557	-49.4%	-1.4%	-6.9%	84.3%	145.7%	218.2%
New Listings	115	6.5%	25.0%	38.6%	66.7%	19.8%	64.3%
Active Listings	190	660.0%	331.8%	313.0%	272.5%	-22.8%	-22.1%
Sales to New Listings Ratio ¹	55.7	103.7	90.2	115.7	104.3	72.9	85.7
Months of Inventory ²	3.0	0.2	0.5	0.5	0.7	3.5	4.1
Average Price	\$496,446	-11.5%	27.9%	39.7%	107.3%	168.7%	198.3%
Median Price	\$475,000	-10.0%	29.7%	37.6%	127.8%	202.5%	214.0%
Sale to List Price Ratio ³	97.2	116.5	108.7	102.7	101.9	96.9	97.3
Median Days on Market	23.5	6.0	7.0	10.0	16.5	35.5	43.0

Year-to-date	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	1,004	-23.7%	-5.9%	-3.3%	-17.4%	6.9%	13.8%
Dollar Volume	\$599,314,915	-10.9%	48.9%	78.2%	113.4%	244.3%	286.8%
New Listings	1,936	28.0%	58.9%	60.4%	46.2%	25.3%	31.1%
Active Listings ⁴	173	243.9%	166.8%	160.6%	107.7%	-40.5%	-38.9%
Sales to New Listings Ratio ⁵	51.9	87.0	87.6	86.0	91.8	60.8	59.7
Months of Inventory ⁶	1.9	0.4	0.7	0.7	0.8	3.4	3.5
Average Price	\$596,927	16.8%	58.3%	84.2%	158.2%	222.0%	239.8%
Median Price	\$585,000	19.4%	59.7%	92.8%	175.9%	247.2%	275.0%
Sale to List Price Ratio ⁷	111.0	113.0	104.3	104.8	103.4	97.5	97.3
Median Days on Market	8.5	7.0	8.0	8.0	14.0	35.0	36.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

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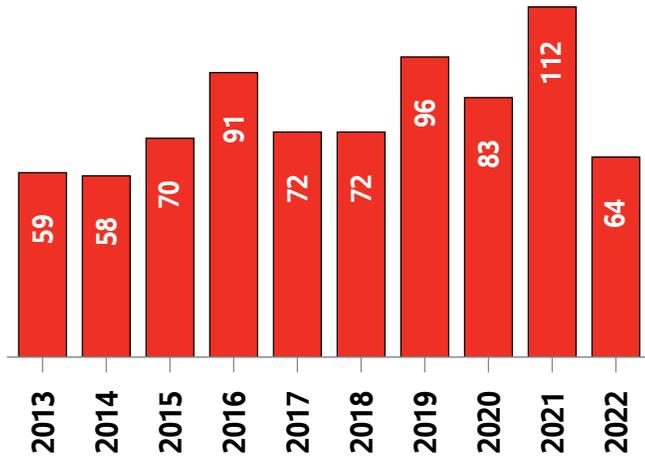
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

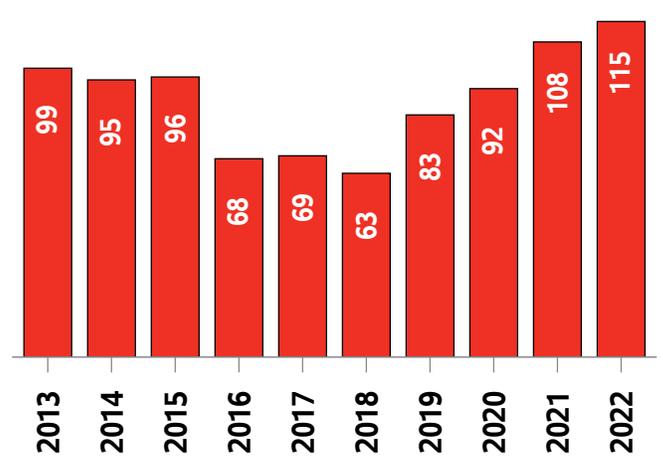
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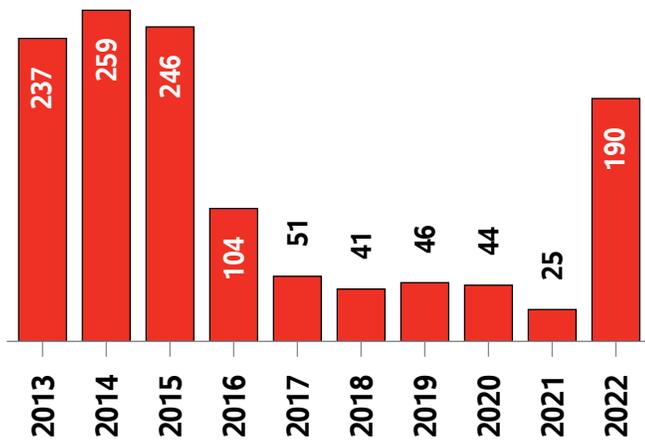
Sales Activity (November only)



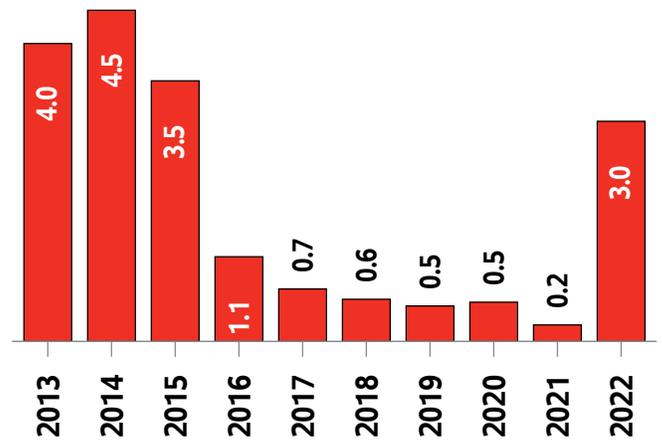
New Listings (November only)



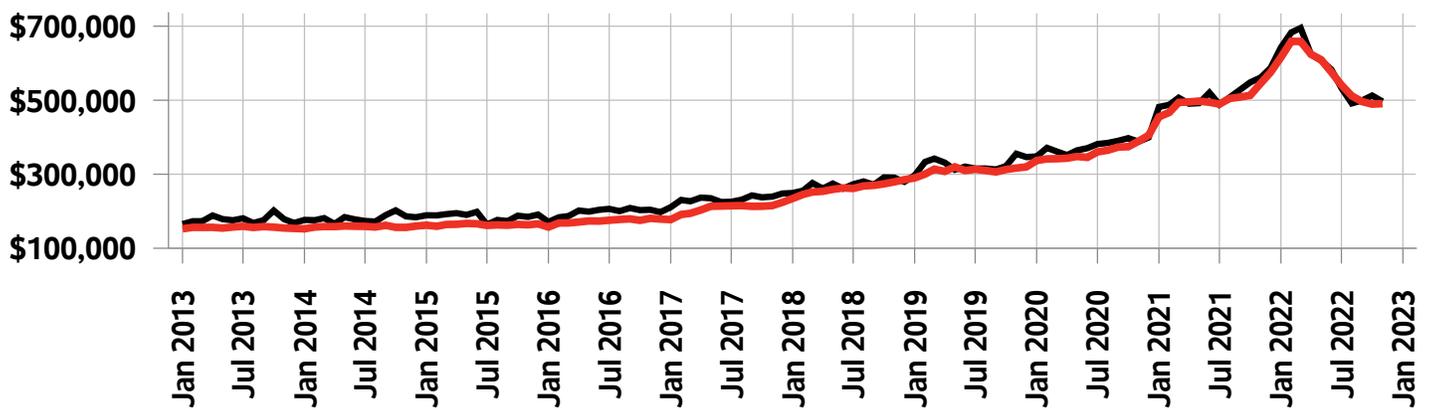
Active Listings (November only)



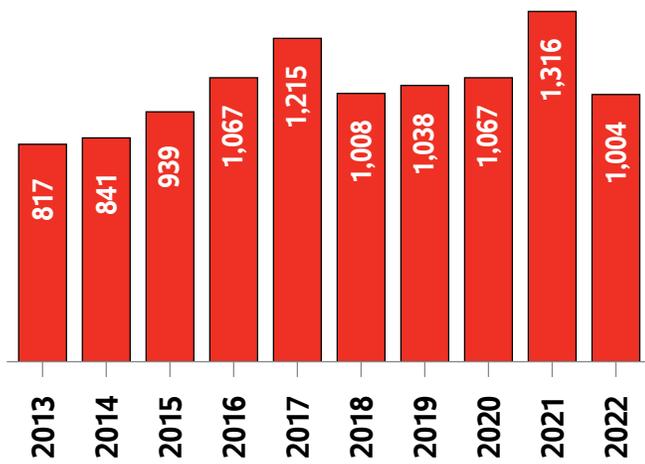
Months of Inventory (November only)



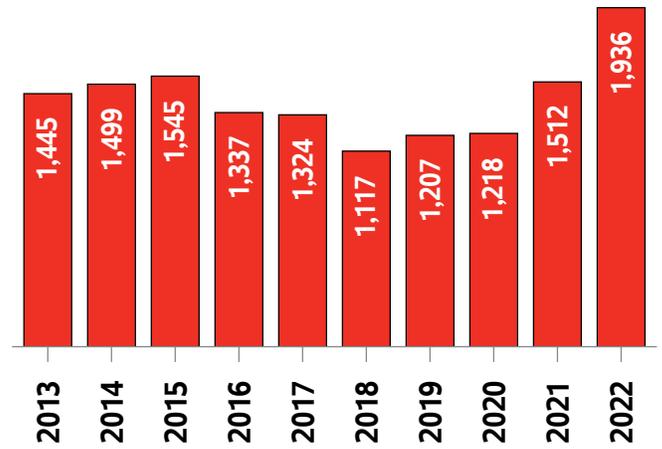
MLS® HPI Townhouse Benchmark Price and Average Price



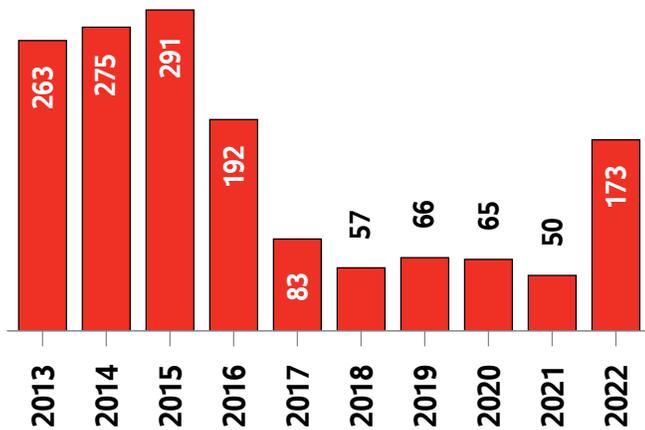
Sales Activity (November Year-to-date)



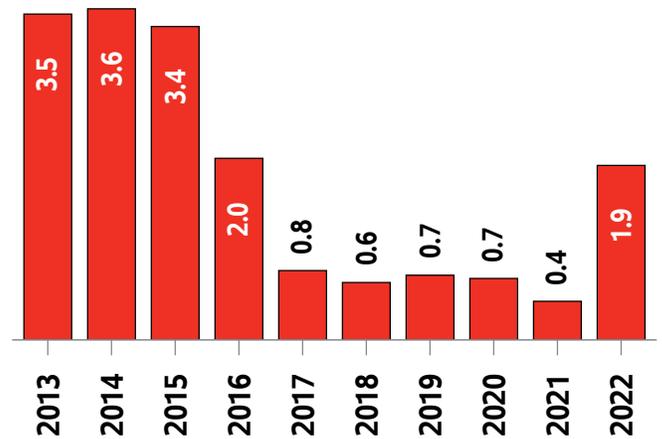
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	36	-53.2%	-40.0%	-18.2%	-10.0%	-16.3%	24.1%
Dollar Volume	\$12,419,799	-59.0%	-38.9%	-1.0%	58.0%	77.8%	226.3%
New Listings	58	-22.7%	-13.4%	13.7%	70.6%	-10.8%	-19.4%
Active Listings	111	184.6%	91.4%	141.3%	58.6%	-51.9%	-53.4%
Sales to New Listings Ratio ¹	62.1	102.7	89.6	86.3	117.6	66.2	40.3
Months of Inventory ²	3.1	0.5	1.0	1.0	1.8	5.4	8.2
Average Price	\$344,994	-12.4%	1.8%	21.0%	75.5%	112.4%	162.9%
Median Price	\$320,000	-9.9%	17.4%	29.0%	139.7%	164.5%	156.0%
Sale to List Price Ratio ³	95.5	107.3	102.1	101.6	98.3	96.8	96.6
Median Days on Market	24.5	7.0	11.0	15.0	23.0	48.0	44.0

Year-to-date	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	631	-33.7%	-13.3%	-0.3%	-18.9%	-0.6%	38.1%
Dollar Volume	\$278,440,282	-22.9%	27.2%	75.6%	63.6%	143.6%	293.4%
New Listings	1,096	-0.4%	21.6%	45.0%	16.1%	-5.9%	5.1%
Active Listings ⁴	105	86.4%	66.9%	62.4%	-18.0%	-62.0%	-57.0%
Sales to New Listings Ratio ⁵	57.6	86.5	80.8	83.7	82.4	54.5	43.8
Months of Inventory ⁶	1.8	0.6	0.9	1.1	1.8	4.8	5.9
Average Price	\$441,268	16.3%	46.8%	76.1%	101.8%	145.1%	184.9%
Median Price	\$405,000	17.4%	51.9%	80.0%	139.6%	191.4%	211.5%
Sale to List Price Ratio ⁷	107.9	108.2	102.4	103.6	99.3	97.3	96.8
Median Days on Market	10.0	7.0	10.0	11.0	23.0	43.0	41.0

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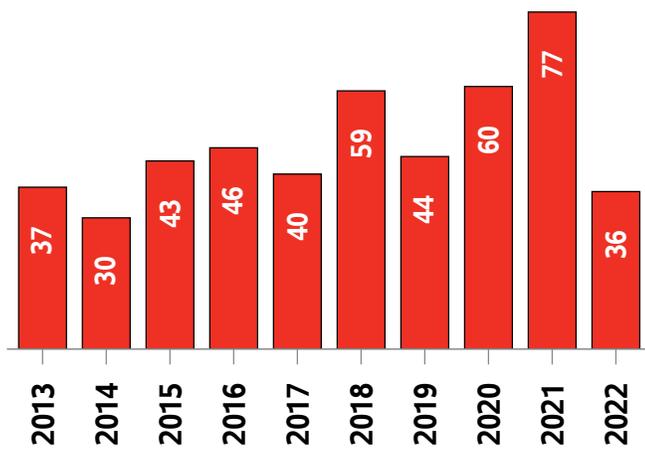
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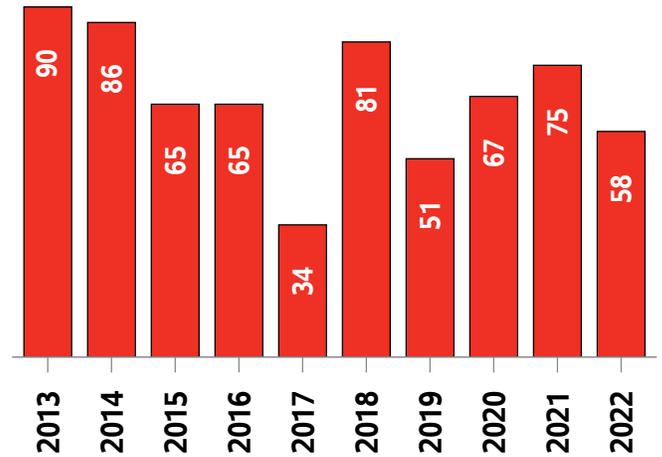
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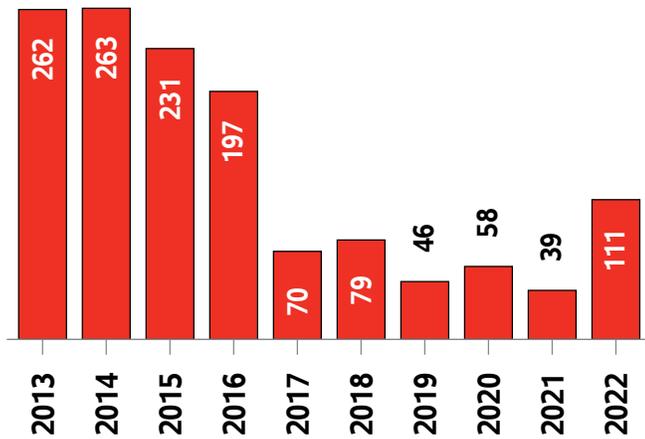
Sales Activity (November only)



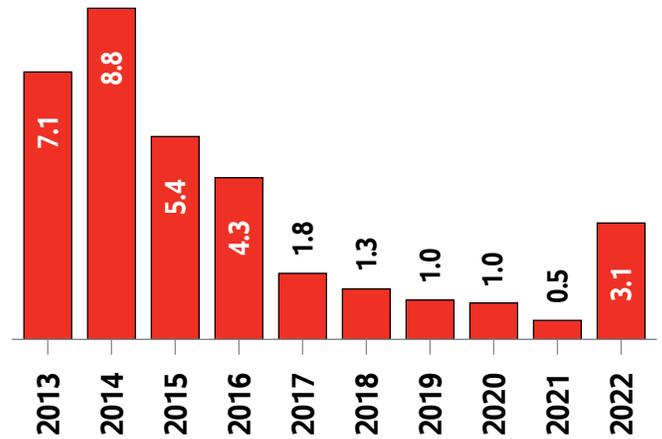
New Listings (November only)



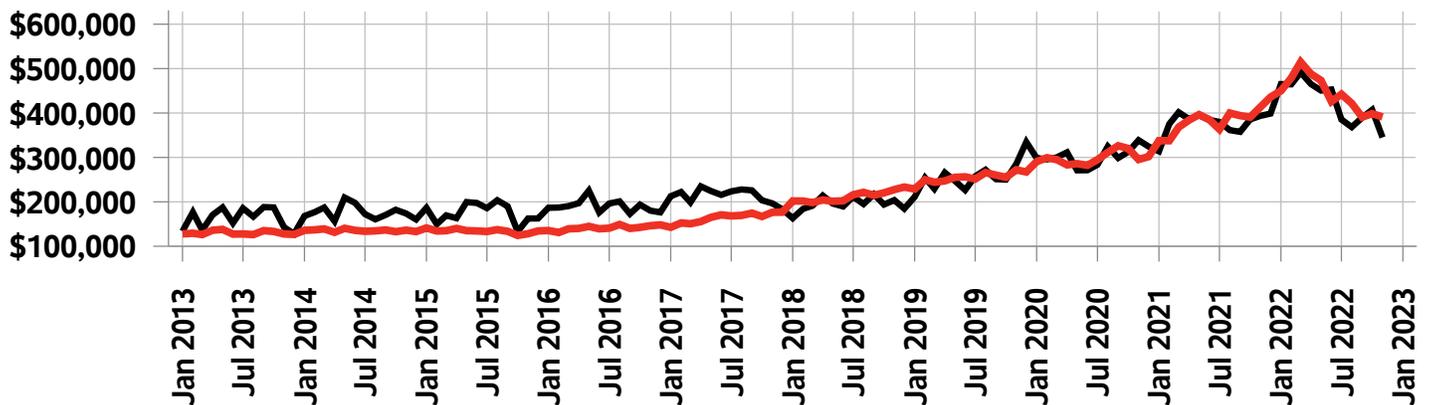
Active Listings (November only)



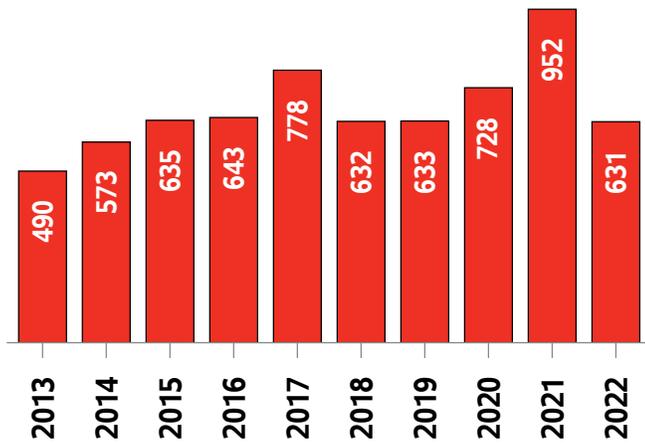
Months of Inventory (November only)



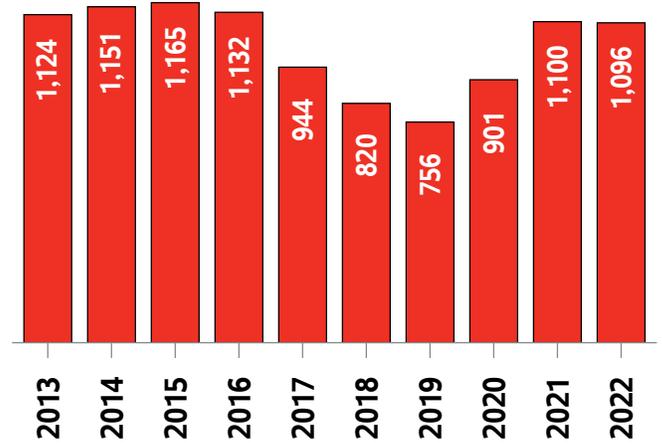
MLS® HPI Apartment Benchmark Price and Average Price



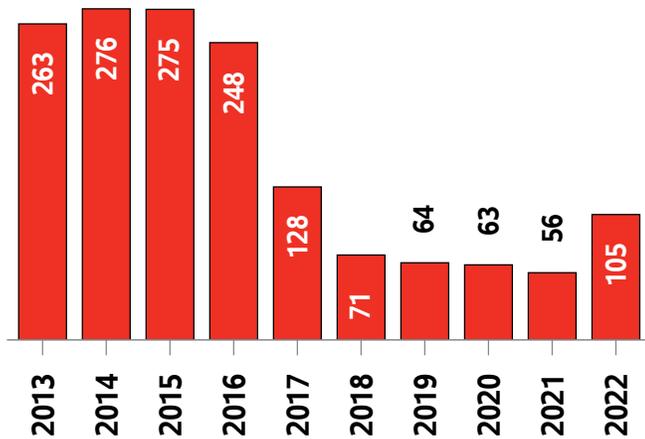
Sales Activity (November Year-to-date)



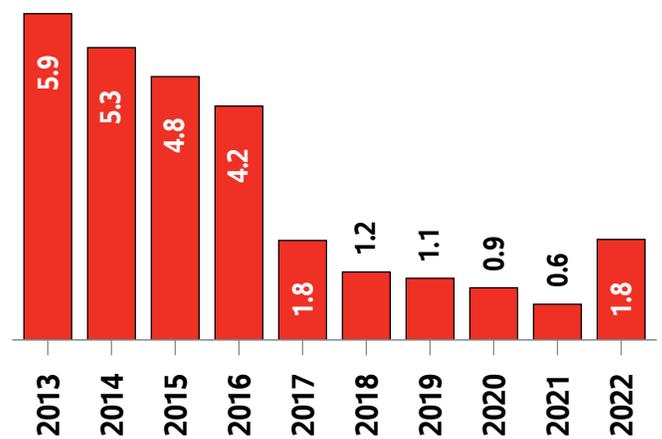
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



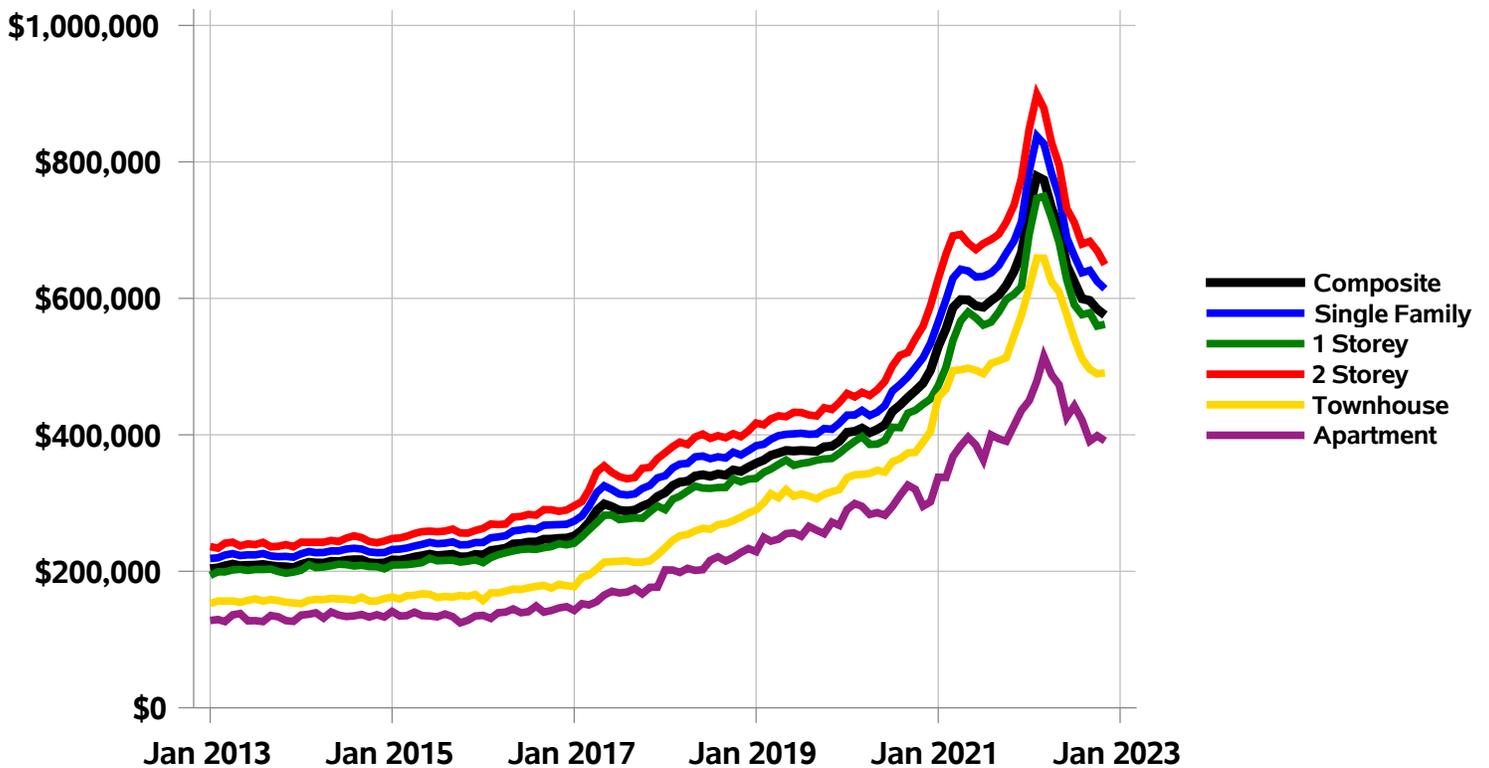
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² Average active listings January to the current month / average sales January to the current month.

MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2022	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$575,500	-1.5	-4.0	-18.2	-10.0	50.1	91.9
Single Family	\$614,000	-1.7	-3.7	-18.0	-10.2	50.5	88.4
One Storey	\$562,000	0.5	-2.4	-17.6	-7.3	53.8	95.6
Two Storey	\$649,500	-3.0	-4.4	-18.3	-11.8	48.6	84.4
Townhouse	\$490,800	0.3	-4.1	-19.5	-9.9	55.0	128.0
Apartment	\$391,200	-1.9	-7.2	-17.4	-5.4	43.8	121.6

MLS® HPI Benchmark Price



Composite 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1323
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1406
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5938
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1163
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6600
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1646
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5581
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Townhouse 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1245
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment 

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1006
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Actual	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	318	-44.5%	-50.1%	-31.0%	-24.5%	-21.7%	-5.9%
Dollar Volume	\$194,407,213	-49.3%	-43.9%	0.8%	43.3%	82.3%	143.7%
New Listings	570	-1.0%	-5.2%	10.0%	22.1%	-0.9%	-1.2%
Active Listings	902	329.5%	127.2%	28.3%	44.3%	-32.8%	-44.5%
Sales to New Listings Ratio ¹	55.8	99.5	106.0	89.0	90.1	70.6	58.6
Months of Inventory ²	2.8	0.4	0.6	1.5	1.5	3.3	4.8
Average Price	\$611,343	-8.7%	12.3%	46.1%	89.7%	132.8%	159.1%
Median Price	\$577,500	-9.1%	16.7%	50.3%	96.8%	146.8%	175.0%
Sale to List Price Ratio ³	96.5	112.9	106.3	101.8	99.9	97.3	96.9
Median Days on Market	23.0	6.0	7.0	11.0	18.0	32.0	37.0

Year-to-date	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	5,253	-31.2%	-18.1%	-16.0%	-26.3%	-11.1%	0.5%
Dollar Volume	\$3,777,929,320	-21.7%	20.3%	46.9%	58.0%	141.0%	200.3%
New Listings	9,781	8.0%	22.5%	14.9%	9.6%	1.1%	2.3%
Active Listings ⁴	831	119.2%	21.1%	1.5%	9.3%	-48.7%	-53.1%
Sales to New Listings Ratio ⁵	53.7	84.4	80.4	73.5	79.8	61.0	54.7
Months of Inventory ⁶	1.7	0.5	1.2	1.4	1.2	3.0	3.7
Average Price	\$719,195	13.9%	46.9%	75.0%	114.3%	171.1%	198.8%
Median Price	\$669,000	13.1%	48.3%	75.8%	119.3%	176.4%	204.1%
Sale to List Price Ratio ⁷	109.5	111.9	104.2	103.0	103.0	97.9	97.5
Median Days on Market	8.0	7.0	8.0	9.0	12.0	25.0	30.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

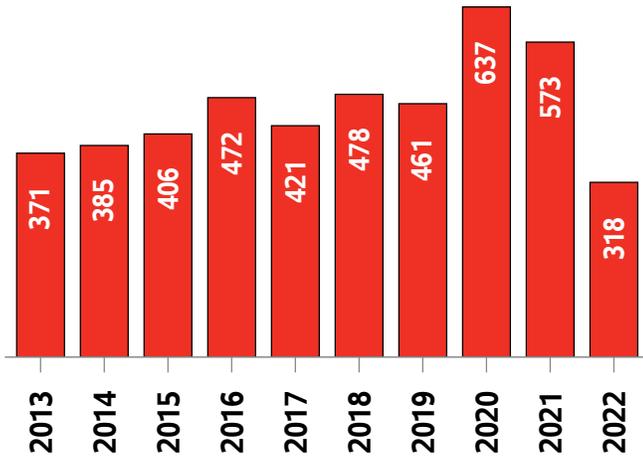
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

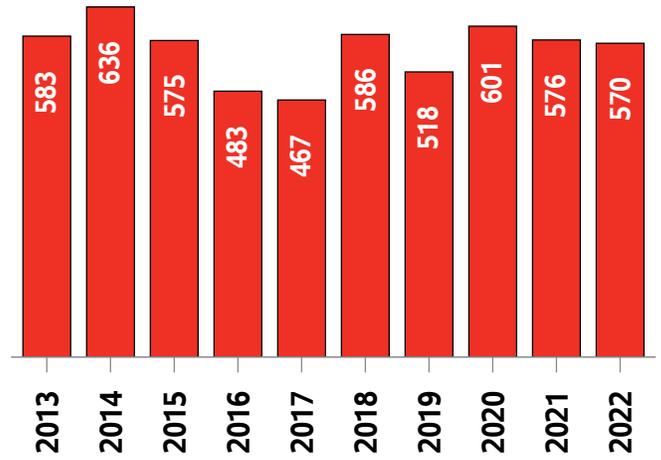
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

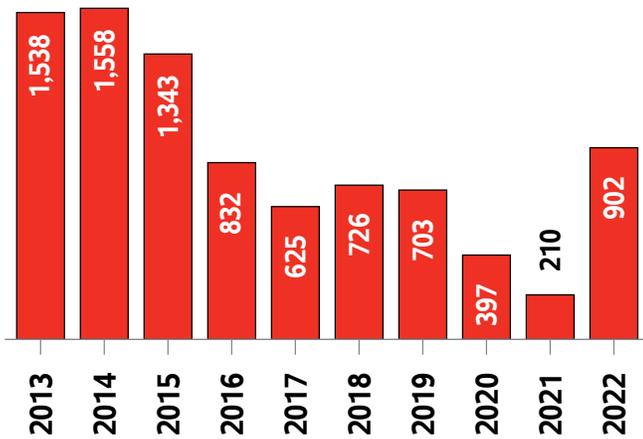
Sales Activity (November only)



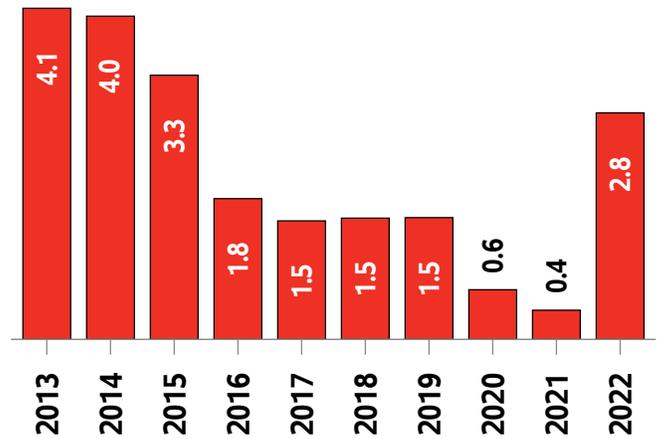
New Listings (November only)



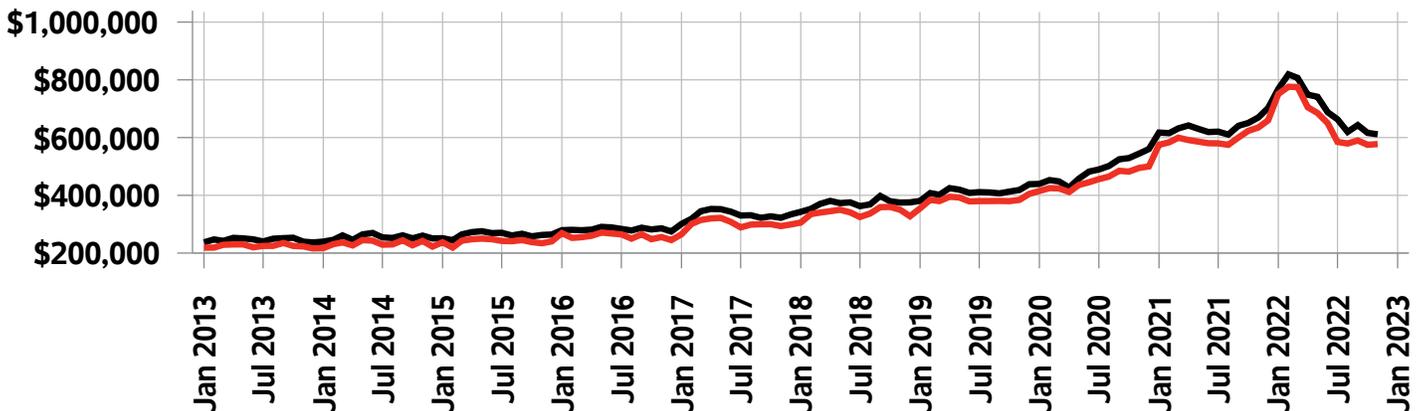
Active Listings (November only)



Months of Inventory (November only)



Average Price and Median Price



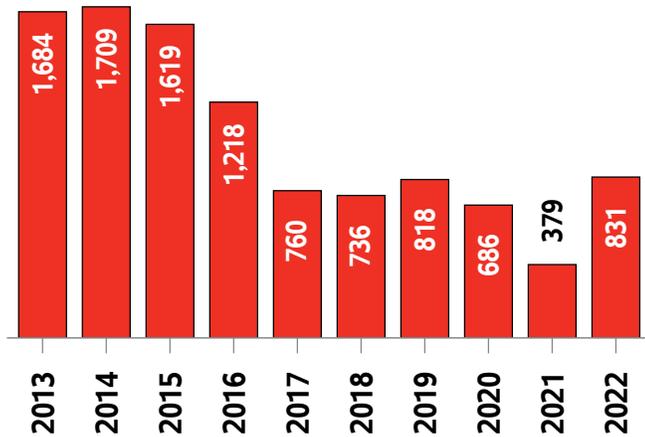
Sales Activity (November Year-to-date)



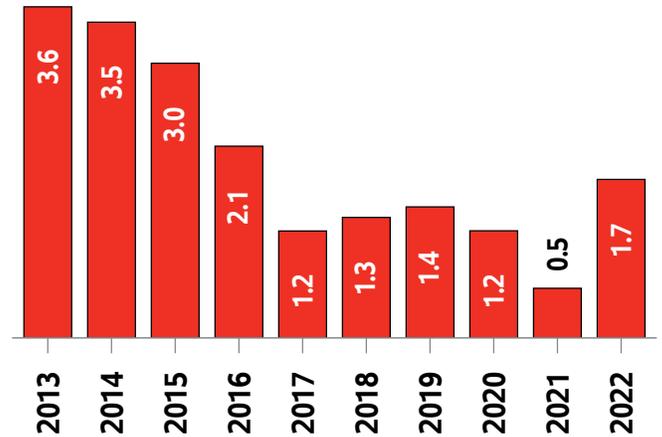
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	17	-50.0%	21.4%	13.3%	54.5%	13.3%	70.0%
Dollar Volume	\$9,573,000	-54.1%	38.1%	27.2%	170.4%	141.7%	315.7%
New Listings	41	20.6%	156.3%	57.7%	95.2%	51.9%	51.9%
Active Listings	78	239.1%	178.6%	44.4%	44.4%	-41.4%	-40.9%
Sales to New Listings Ratio ¹	41.5	100.0	87.5	57.7	52.4	55.6	37.0
Months of Inventory ²	4.6	0.7	2.0	3.6	4.9	8.9	13.2
Average Price	\$563,118	-8.2%	13.7%	12.2%	75.0%	113.2%	144.5%
Median Price	\$565,000	-10.7%	24.9%	21.5%	102.9%	156.8%	168.4%
Sale to List Price Ratio ³	95.4	105.3	99.1	99.0	96.4	94.5	94.6
Median Days on Market	27.0	13.0	22.5	22.0	36.0	53.0	109.0

Year-to-date	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	230	-27.4%	-9.1%	8.5%	-10.5%	2.7%	21.1%
Dollar Volume	\$161,265,578	-19.5%	37.2%	90.3%	112.7%	189.1%	258.2%
New Listings	446	18.0%	31.6%	22.2%	24.9%	-1.8%	6.4%
Active Listings ⁴	57	90.3%	18.1%	-18.0%	-15.6%	-60.3%	-62.9%
Sales to New Listings Ratio ⁵	51.6	83.9	74.6	58.1	72.0	49.3	45.3
Months of Inventory ⁶	2.7	1.0	2.1	3.6	2.9	7.0	8.9
Average Price	\$701,155	11.0%	51.0%	75.4%	137.7%	181.6%	195.9%
Median Price	\$662,500	6.7%	52.3%	77.9%	145.4%	213.0%	233.8%
Sale to List Price Ratio ⁷	103.8	106.1	99.9	98.9	97.8	95.5	95.3
Median Days on Market	14.0	10.0	17.0	24.5	27.0	54.0	65.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

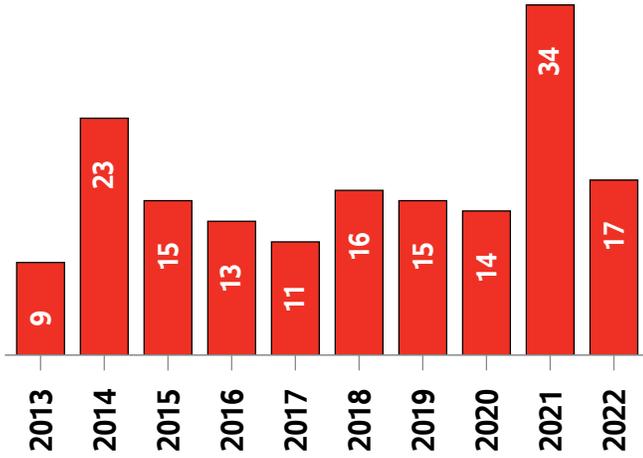
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

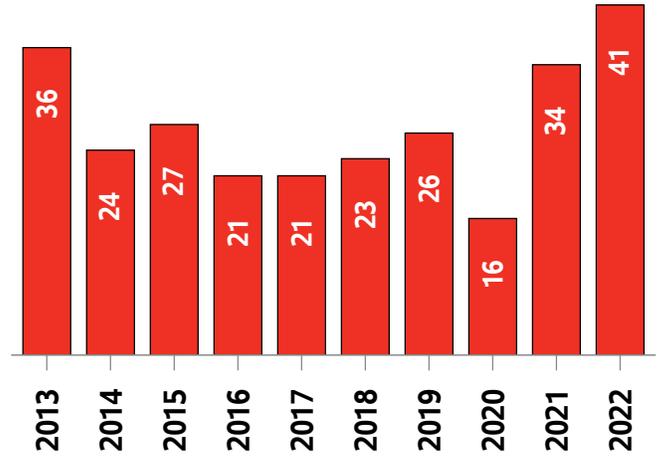
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

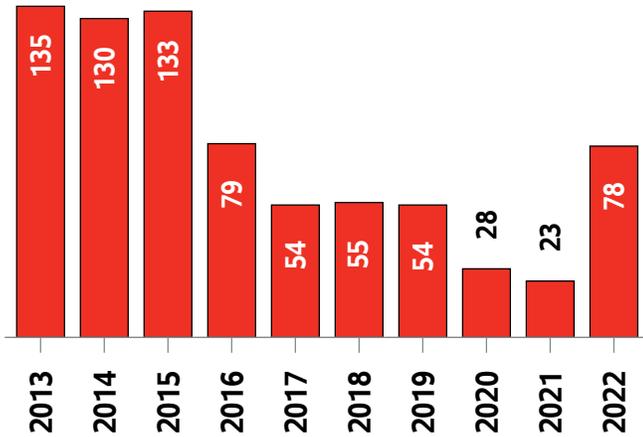
Sales Activity (November only)



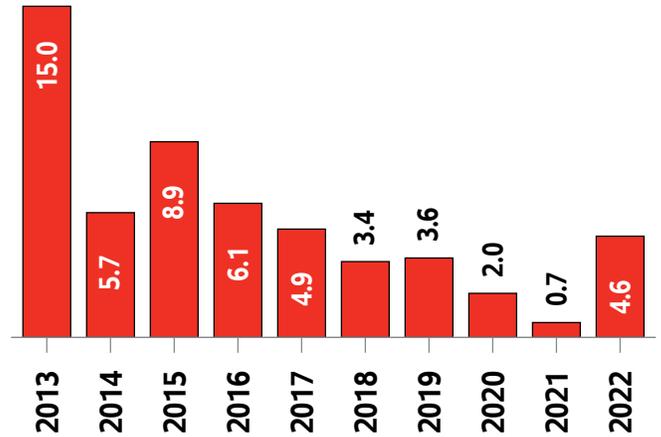
New Listings (November only)



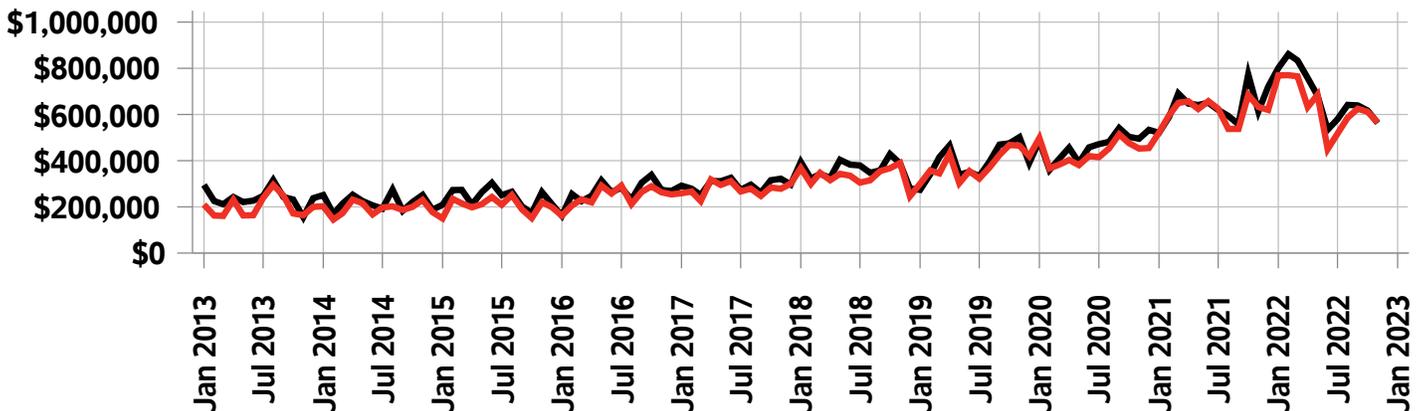
Active Listings (November only)



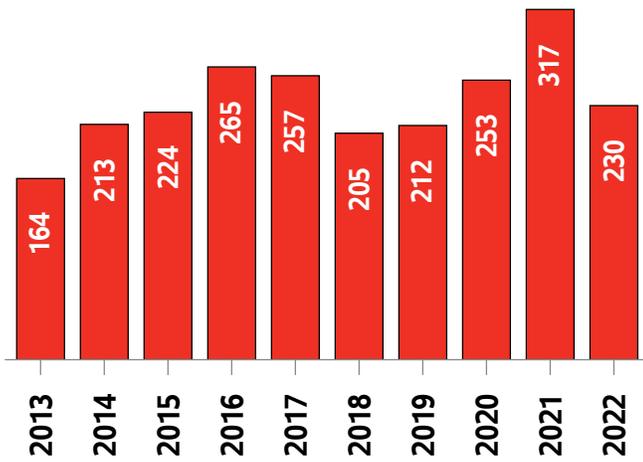
Months of Inventory (November only)



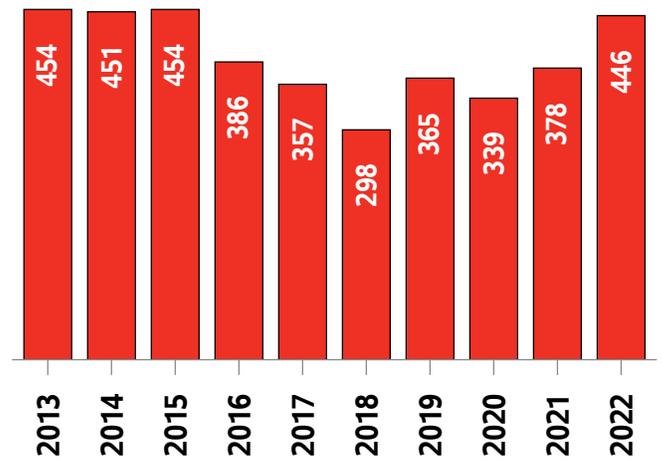
Average Price and Median Price



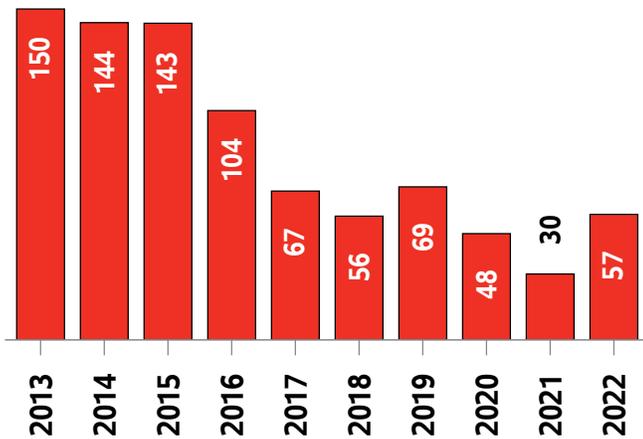
Sales Activity (November Year-to-date)



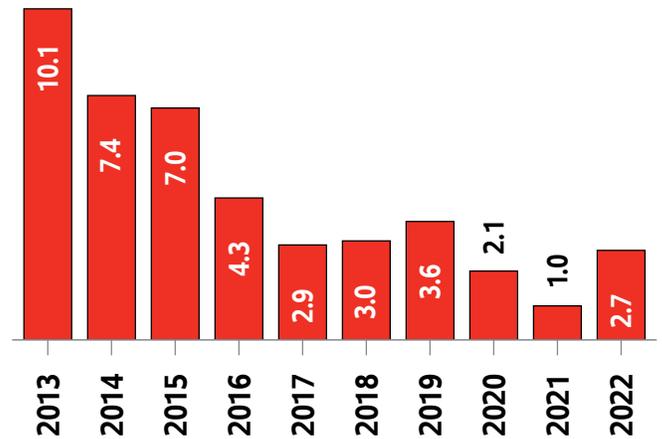
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	18	-21.7%	-51.4%	-5.3%	28.6%	-21.7%	0.0%
Dollar Volume	\$15,965,624	-26.4%	-33.5%	41.3%	180.7%	109.8%	119.5%
New Listings	48	71.4%	65.5%	29.7%	92.0%	37.1%	71.4%
Active Listings	101	225.8%	83.6%	17.4%	68.3%	-26.8%	-17.9%
Sales to New Listings Ratio ¹	37.5	82.1	127.6	51.4	56.0	65.7	64.3
Months of Inventory ²	5.6	1.3	1.5	4.5	4.3	6.0	6.8
Average Price	\$886,979	-6.0%	36.7%	49.1%	118.3%	168.0%	119.5%
Median Price	\$807,500	-1.1%	31.5%	49.5%	132.1%	151.0%	125.9%
Sale to List Price Ratio ³	96.3	110.7	105.6	100.6	98.7	96.7	94.9
Median Days on Market	26.0	14.0	10.0	20.0	25.5	52.0	42.5

Year-to-date	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	256	-28.1%	-9.2%	-19.5%	-18.2%	-11.4%	17.4%
Dollar Volume	\$272,980,920	-13.8%	45.6%	60.5%	89.1%	150.1%	267.2%
New Listings	570	25.3%	39.4%	8.4%	19.0%	-13.6%	18.5%
Active Listings ⁴	61	75.4%	-21.8%	-38.6%	-18.6%	-59.3%	-52.2%
Sales to New Listings Ratio ⁵	44.9	78.2	68.9	60.5	65.3	43.8	45.3
Months of Inventory ⁶	2.6	1.1	3.0	3.4	2.6	5.7	6.4
Average Price	\$1,066,332	19.9%	60.4%	99.4%	131.2%	182.3%	212.7%
Median Price	\$941,000	14.1%	50.6%	93.0%	110.5%	176.8%	201.1%
Sale to List Price Ratio ⁷	105.5	110.0	102.2	100.7	101.3	97.8	96.7
Median Days on Market	9.0	7.0	12.0	14.0	18.0	33.0	41.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

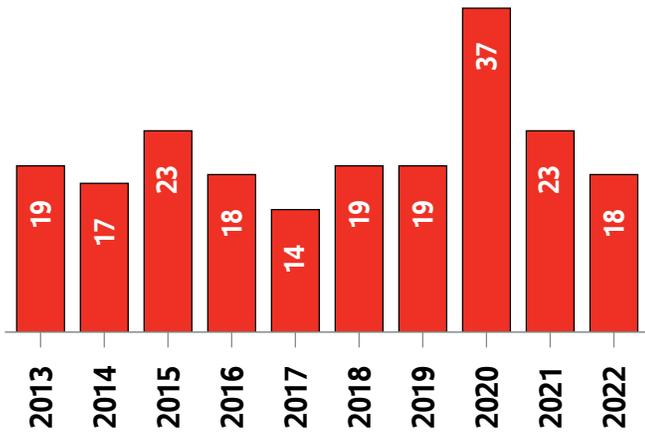
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

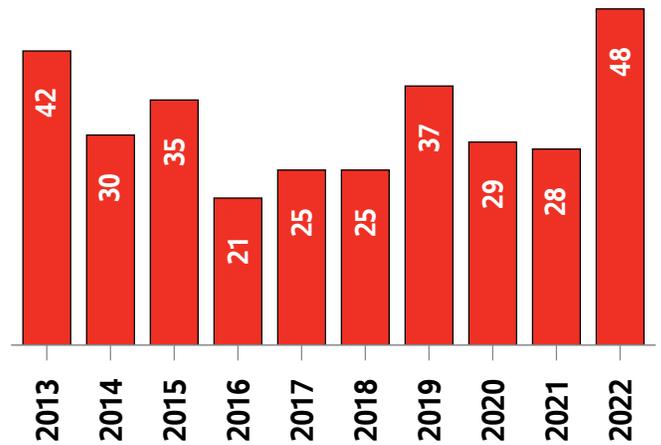
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

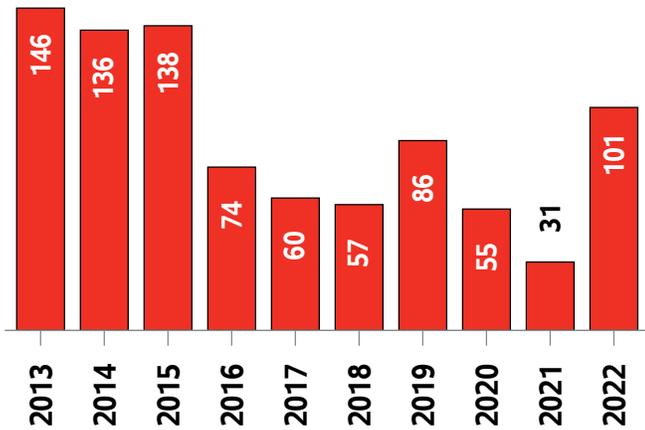
Sales Activity (November only)



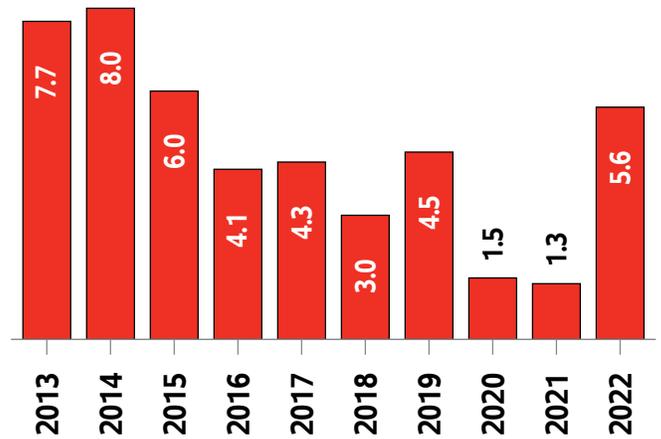
New Listings (November only)



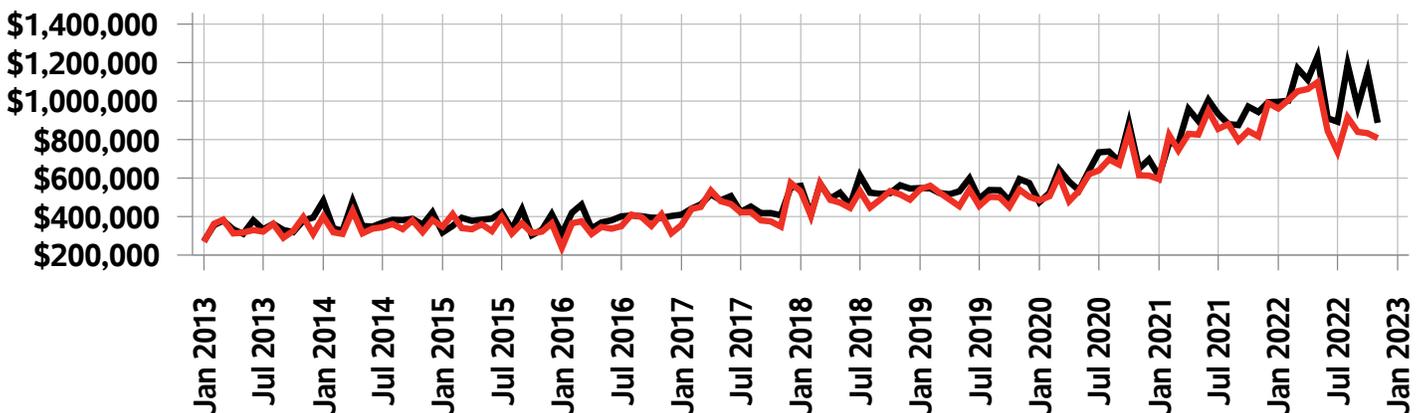
Active Listings (November only)



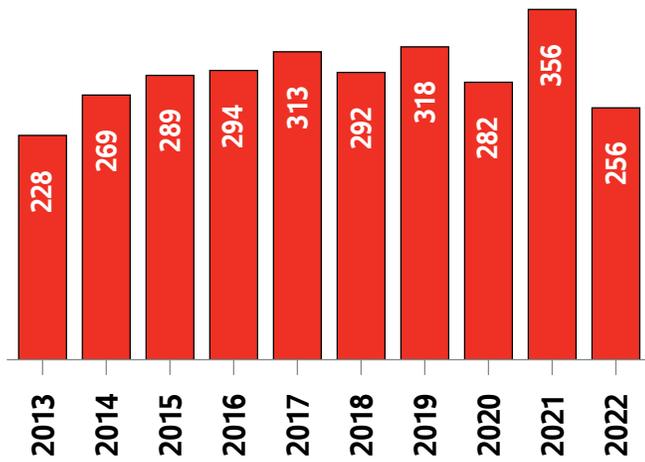
Months of Inventory (November only)



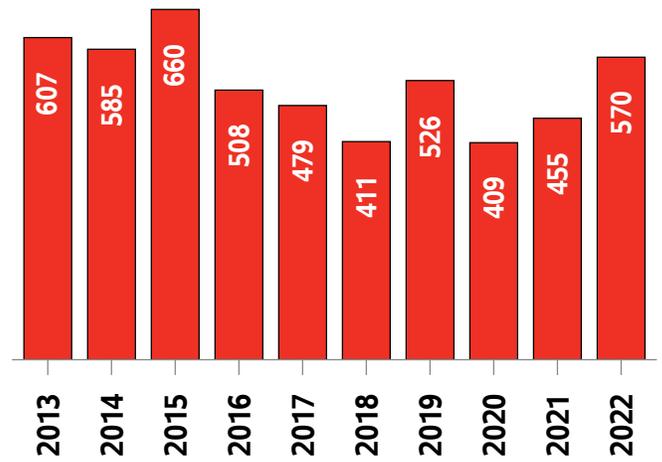
Average Price and Median Price



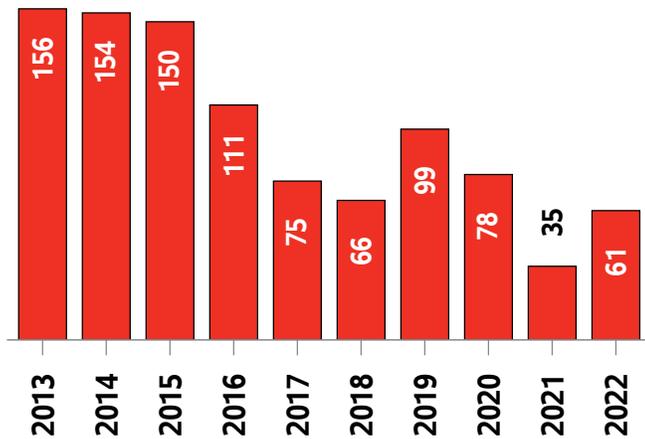
Sales Activity (November Year-to-date)



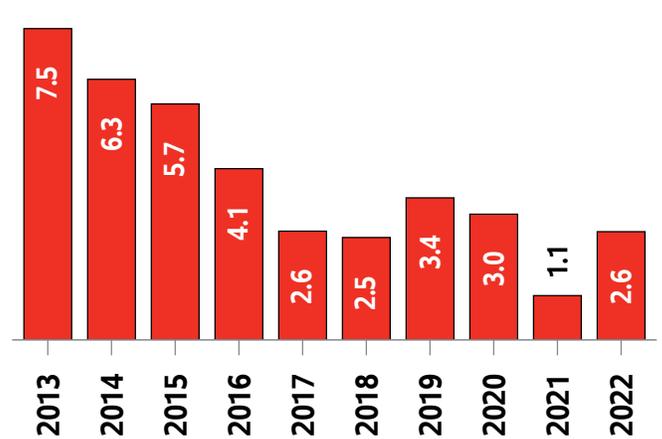
New Listings (November Year-to-date)



Active Listings ¹(November Year-to-date)



Months of Inventory ²(November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	21	-34.4%	-38.2%	-36.4%	-32.3%	-32.3%	50.0%
Dollar Volume	\$13,397,525	-41.5%	-24.2%	-5.1%	20.3%	78.0%	302.3%
New Listings	45	50.0%	21.6%	21.6%	125.0%	7.1%	114.3%
Active Listings	88	193.3%	60.0%	-14.6%	33.3%	-36.2%	-21.4%
Sales to New Listings Ratio ¹	46.7	106.7	91.9	89.2	155.0	73.8	66.7
Months of Inventory ²	4.2	0.9	1.6	3.1	2.1	4.5	8.0
Average Price	\$637,977	-10.9%	22.7%	49.1%	77.5%	162.8%	168.2%
Median Price	\$600,000	-6.8%	20.6%	44.6%	84.6%	150.0%	193.4%
Sale to List Price Ratio ³	95.0	108.6	105.8	99.1	97.6	98.3	96.8
Median Days on Market	35.0	9.5	7.0	29.0	45.0	24.0	57.5

Year-to-date	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	320	-25.8%	-26.8%	-17.9%	-22.1%	-6.7%	21.2%
Dollar Volume	\$235,057,722	-13.4%	12.8%	42.5%	75.1%	171.6%	285.6%
New Listings	653	29.6%	18.3%	10.3%	22.7%	9.9%	35.5%
Active Listings ⁴	75	127.0%	-13.0%	-20.5%	-10.1%	-44.9%	-41.6%
Sales to New Listings Ratio ⁵	49.0	85.5	79.2	65.9	77.3	57.7	54.8
Months of Inventory ⁶	2.6	0.8	2.2	2.7	2.2	4.4	5.3
Average Price	\$734,555	16.6%	54.0%	73.7%	124.9%	191.1%	218.1%
Median Price	\$699,900	16.6%	55.5%	75.0%	127.2%	197.8%	220.0%
Sale to List Price Ratio ⁷	107.2	111.5	102.6	100.1	99.1	97.6	96.8
Median Days on Market	9.0	7.0	10.0	14.0	18.0	28.0	49.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

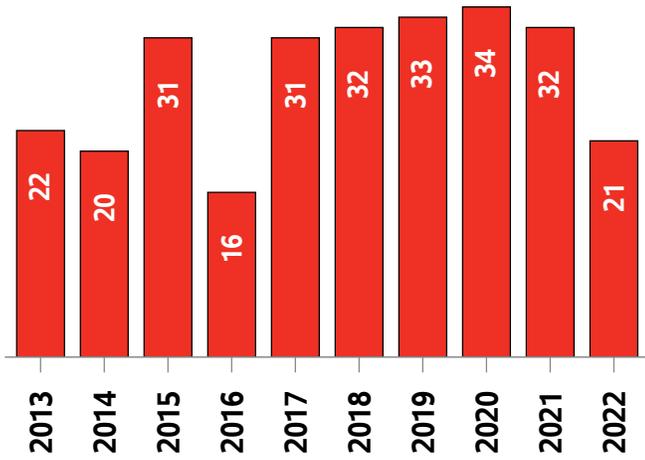
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

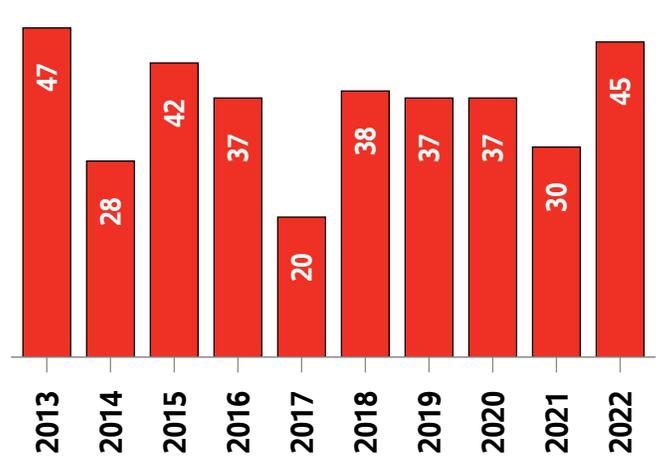
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

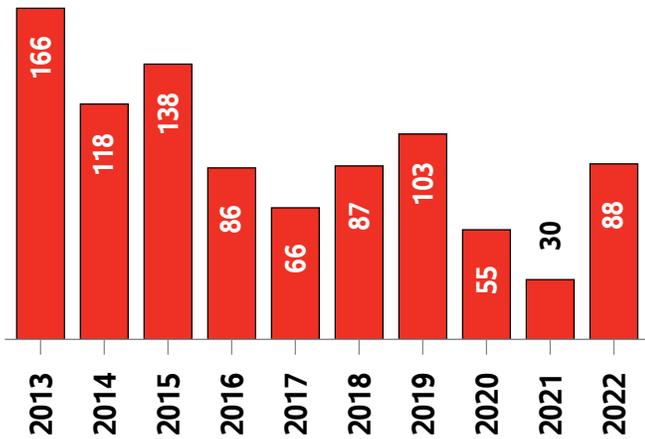
Sales Activity (November only)



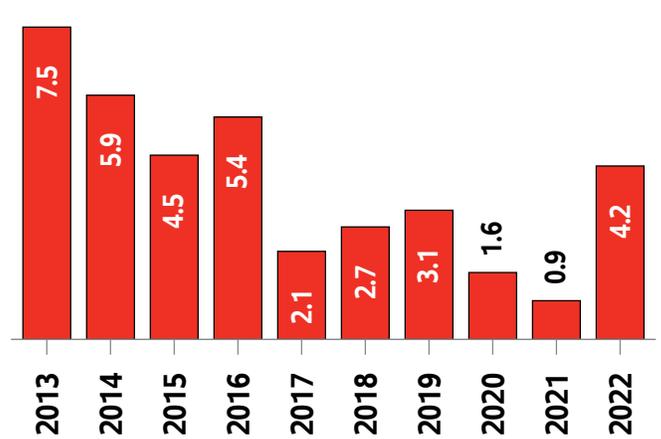
New Listings (November only)



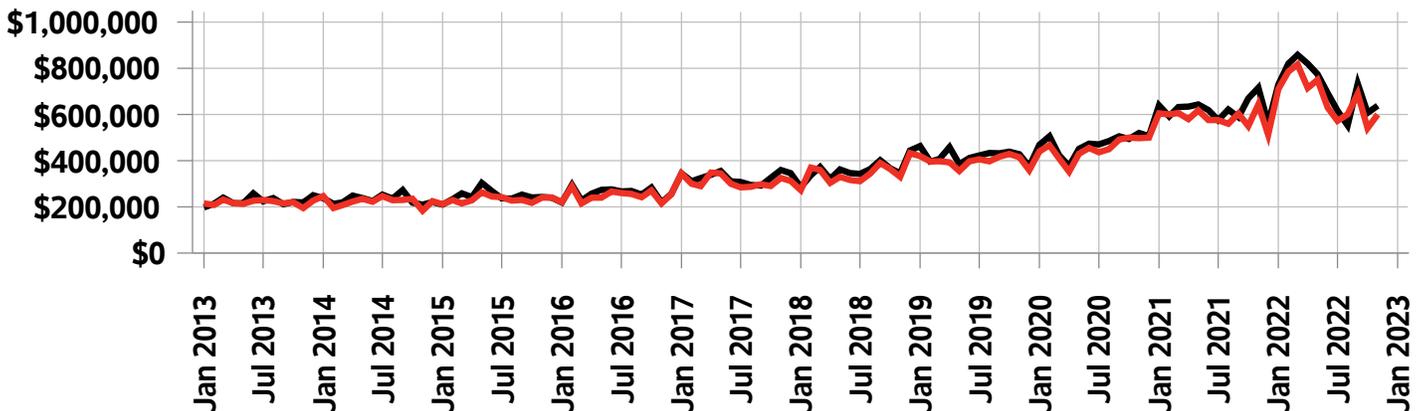
Active Listings (November only)



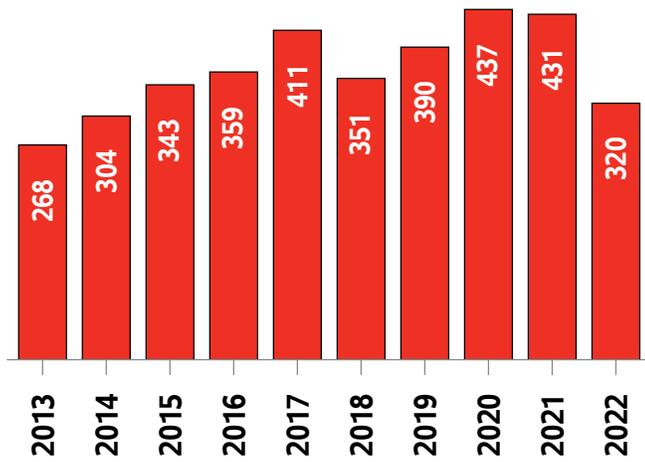
Months of Inventory (November only)



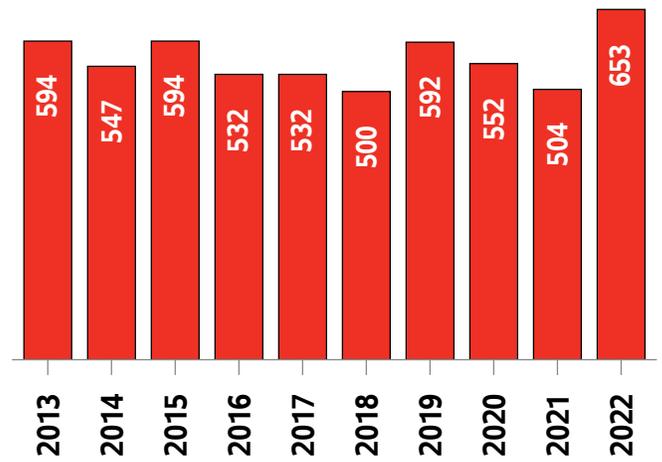
Average Price and Median Price



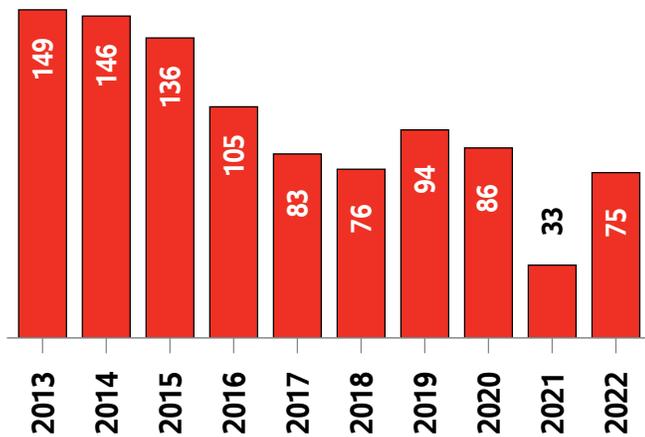
Sales Activity (November Year-to-date)



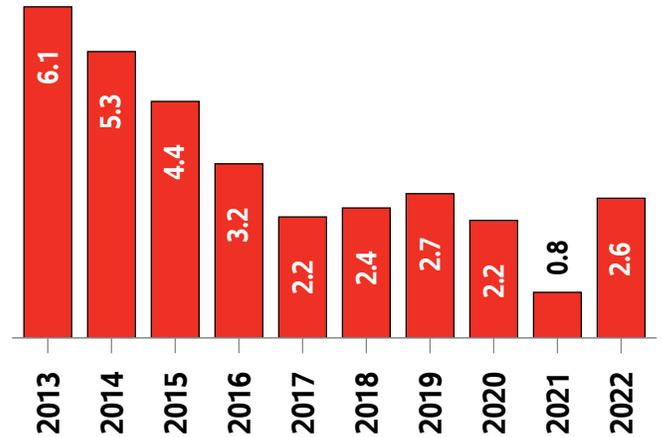
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	40	-46.7%	-37.5%	-32.2%	-24.5%	-24.5%	-4.8%
Dollar Volume	\$20,607,218	-54.7%	-24.7%	5.1%	47.0%	92.3%	151.1%
New Listings	81	6.6%	39.7%	28.6%	47.3%	62.0%	62.0%
Active Listings	124	490.5%	300.0%	113.8%	90.8%	-22.0%	-33.0%
Sales to New Listings Ratio ¹	49.4	98.7	110.3	93.7	96.4	106.0	84.0
Months of Inventory ²	3.1	0.3	0.5	1.0	1.2	3.0	4.4
Average Price	\$515,180	-15.0%	20.5%	55.0%	94.7%	154.8%	163.7%
Median Price	\$515,000	-6.6%	27.9%	63.5%	111.1%	183.0%	168.2%
Sale to List Price Ratio ³	97.7	112.5	105.9	100.7	98.5	96.6	96.8
Median Days on Market	38.5	6.0	8.5	9.0	22.0	43.0	49.5

Year-to-date	November 2022	Compared to ⁸					
		November 2021	November 2020	November 2019	November 2017	November 2015	November 2012
Sales Activity	682	-19.4%	-5.0%	-7.1%	-19.0%	-5.8%	21.1%
Dollar Volume	\$431,654,390	-7.1%	48.6%	70.8%	98.3%	179.4%	299.0%
New Listings	1,121	18.5%	38.6%	31.4%	21.8%	7.9%	16.8%
Active Listings ⁴	94	180.2%	79.5%	39.0%	12.9%	-56.6%	-59.1%
Sales to New Listings Ratio ⁵	60.8	89.4	88.8	86.0	91.5	69.7	58.6
Months of Inventory ⁶	1.5	0.4	0.8	1.0	1.1	3.3	4.5
Average Price	\$632,924	15.2%	56.4%	83.8%	144.9%	196.7%	229.4%
Median Price	\$610,000	14.0%	55.6%	84.8%	146.7%	197.6%	231.5%
Sale to List Price Ratio ⁷	108.4	110.9	103.3	101.0	99.8	97.4	97.1
Median Days on Market	8.0	6.0	8.0	11.0	14.0	32.0	45.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

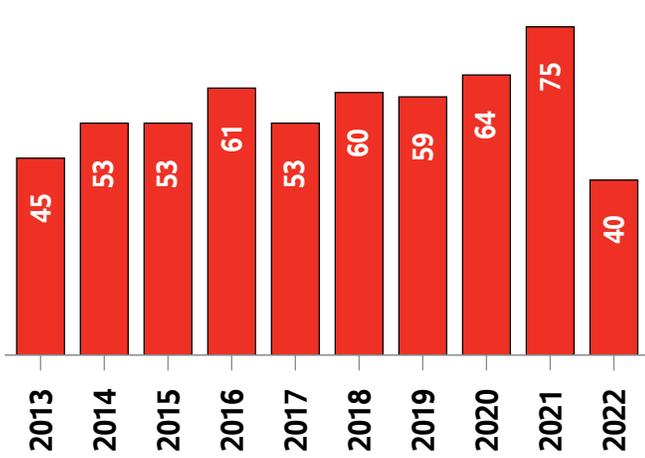
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

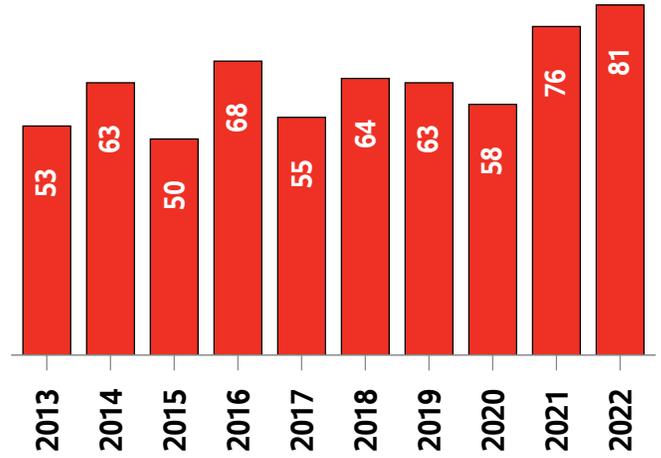
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

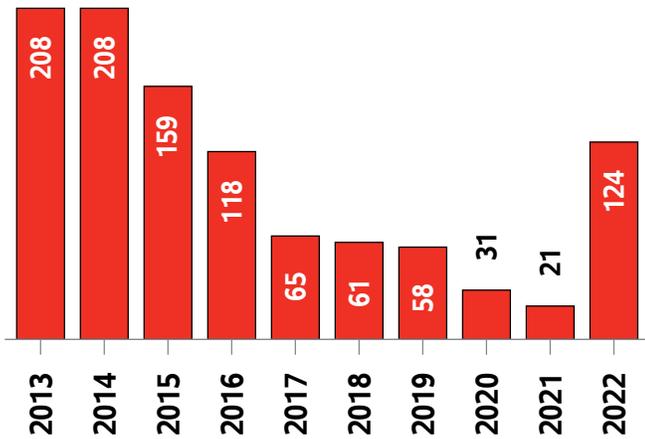
Sales Activity (November only)



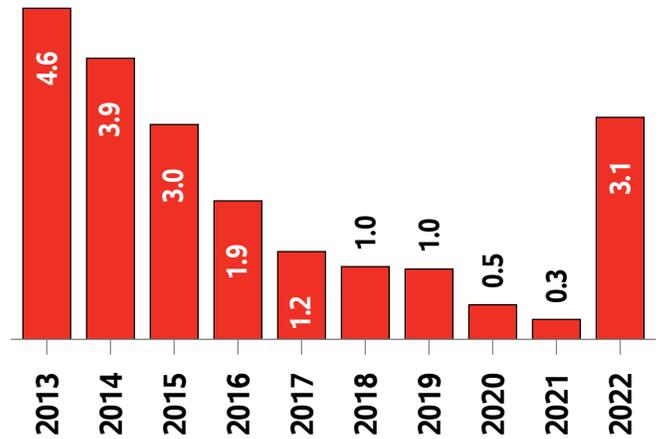
New Listings (November only)



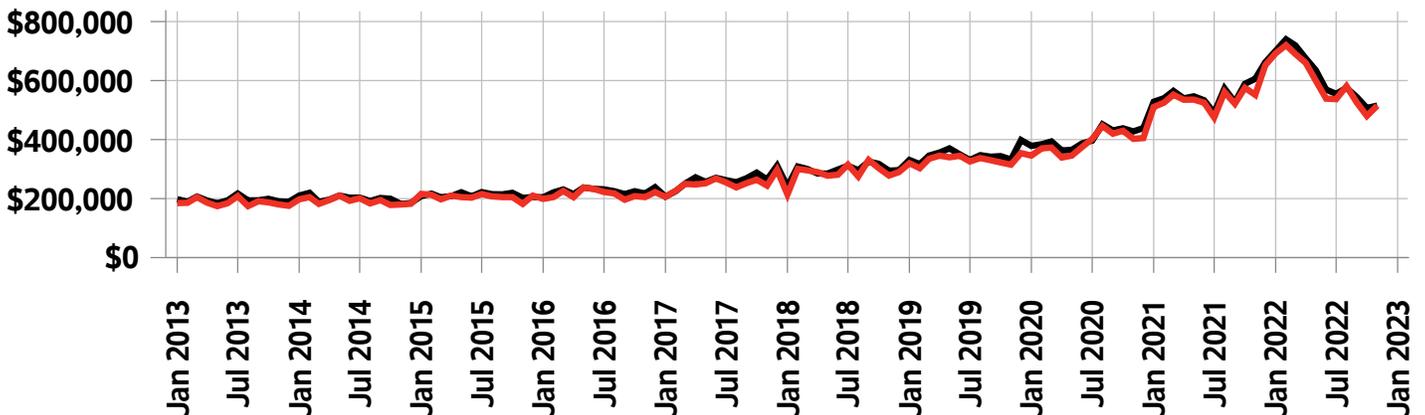
Active Listings (November only)



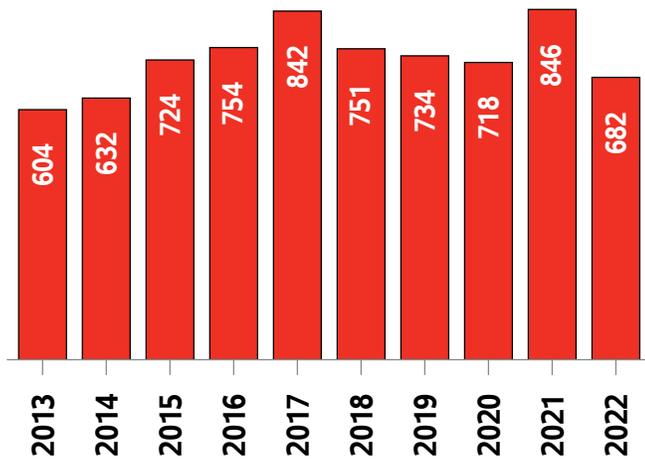
Months of Inventory (November only)



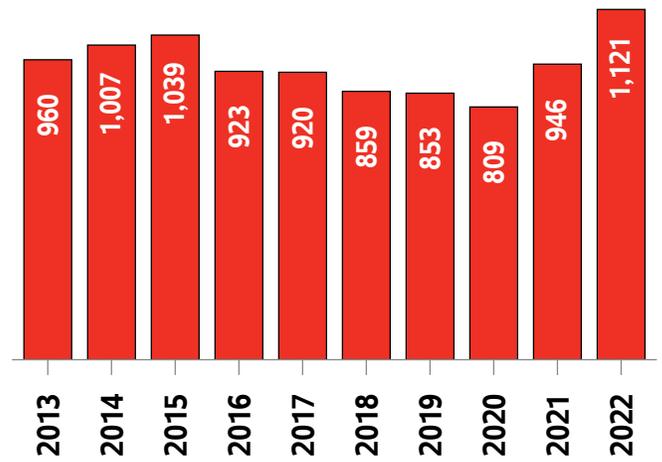
Average Price and Median Price



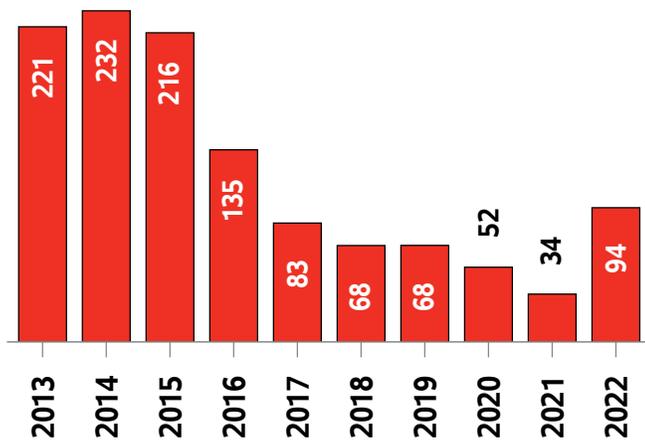
Sales Activity (November Year-to-date)



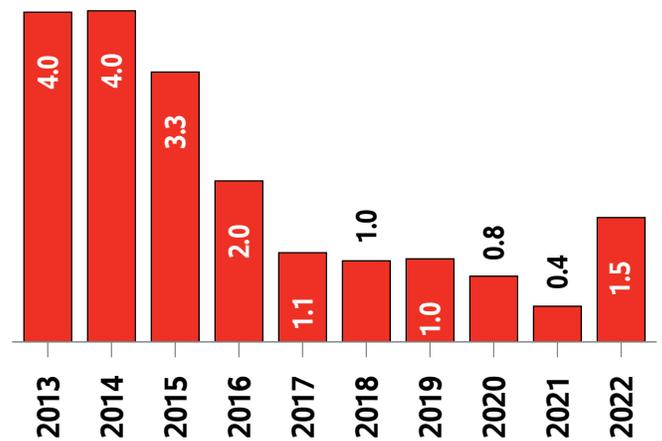
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.